



Presentation on OGDCL Full Year Results FY2014 (July 2013 – June 2014)



Tuesday, August 05, 2014



Disclaimer

During the course of this presentation we may make forward-looking statements regarding future events or the future performance of the Company. By their very nature, forward looking statements involve inherent risks and uncertainties, both general and specific and risks exist that the predictions, forecasts, projections and other forward looking statements will not be achieved. You should be aware that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. Furthermore, OGDCL does not undertake any obligation to update or revise any of them, whether as a result of new information, future events or otherwise, other than that as required by applicable laws, the listing rules or prospectus rules of the United Kingdom listing authority, the Pakistani Capital Market's authority or the Karachi Stock Exchange.

When relying on forward looking statements you should carefully consider the political, economic, social and legal environment in which OGDCL operates. The documents filed from time to time with the above-stated listing authorities may identify important factors that could cause actual results to differ materially from those contained in any forward-looking statements.



Overview

As at June 30, 2014 (or as indicated below)

- Largest exploration and production company in Pakistan's oil and gas sector
- Largest exploration acreage in Pakistan, covering 31% of the total acreage awarded
- Largest portfolio of net hydrocarbon reserves in Pakistan
 - 58% of oil (as at December 2013)
 - 41% of gas (as at December 2013)
- OGDCL contributes 30% of Pakistan's total natural gas production, and 45% of its oil production (As of May 2014)
- Remaining Recoverable Reserves on net basis
 - *466 MMBOE** on 1P basis (Oil 95 and Gas 372)
 - *924 MMBOE** on 2P basis (Oil 203 and Gas 721)
- 84 OGDCL D&PLs*** – 100% Owned & Operated (68) and Non-Operated fields (16)****
- Presence in and knowledge of all 4 provinces
- Average net crude oil production of 41,330 bpd, average net gas production of 1173 MMcfd, average net LPG production of 179 MTPD & average net sulphur production of 93 MTPD
- 17 wells spudded and 02 new discoveries made

**The reserves are based on the latest available 3rd Party Draft Reserves Evaluation Study by M/s Bayphase of UK comprising of Priority and Main Assets of Company containing approximately 90% reserves. Sale gas reserves have been adjusted for BTU values provided for each field. 1 Trillion BTU = 0.99 Bcf = 0.18 Mmboe (British Petroleum Conversion chart)*

*** MMboe: Million Barrels of Oil Equivalent*

**** D&PL = Development & Production Lease*

***** Non-Operated Joint Venture Leases also include 24 Subleases falling under Badin II, Badin II (Revised) and Badin III Leases*

Source: Pakistan Petroleum Information Services

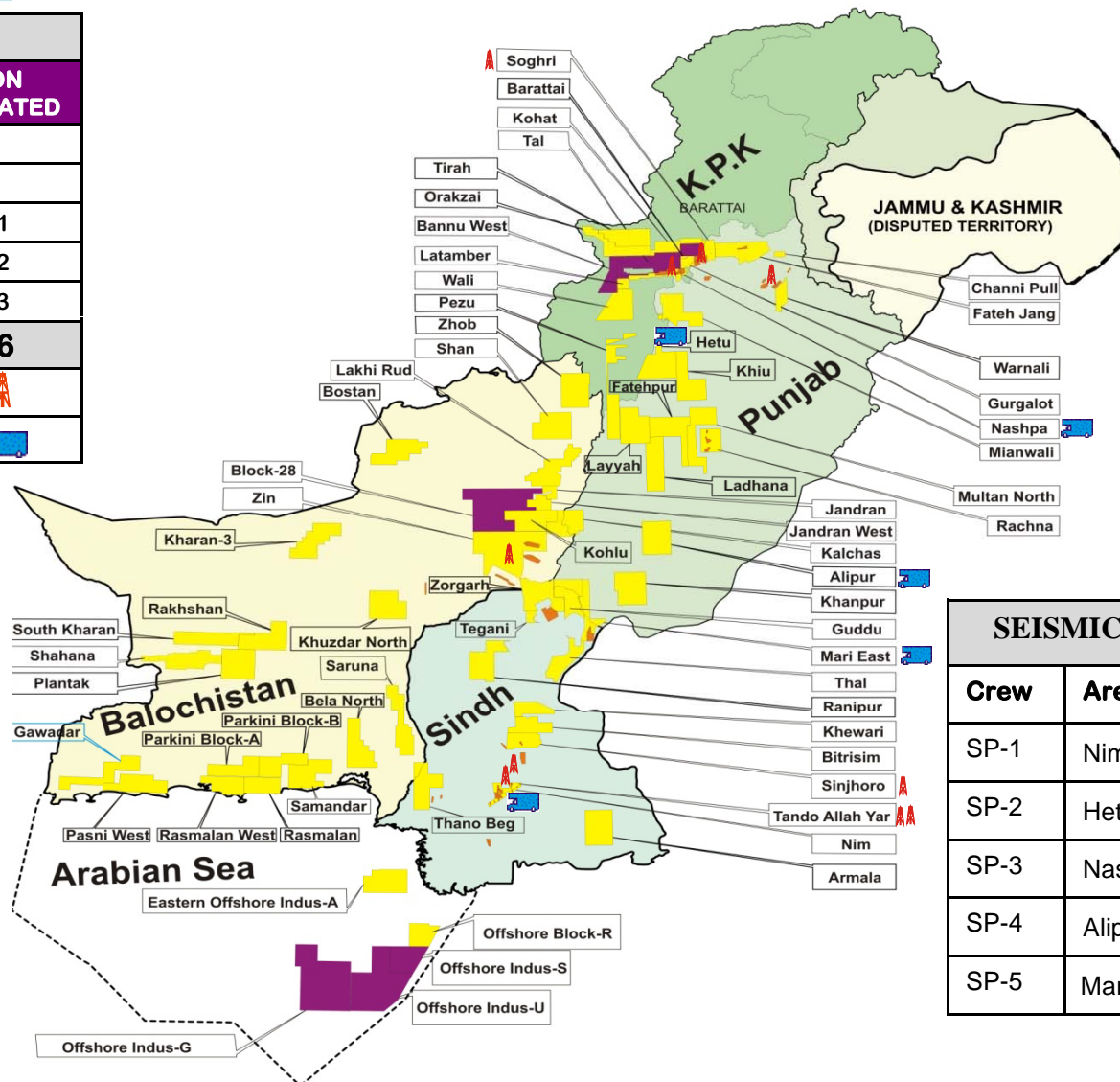
OGDCL Exploration Licenses

Status as on June 30, 2014



LEGEND		
PROVINCE	OGDCL OPERATED	NON OPERATED
Punjab	15	-
Sindh	12	-
Balochistan	24	01
KPK	09	02
Offshore	02	03
Total	62	06
Drilling Activities		
Seismic Acquisition		

WELLS UNDER DRILLING	
PROVINCE	NAME OF WELLS
KPK	(1) Mela-4 (2) Nashpa-5-X1
Punjab	(1) Soghri-1 (2) Jand-1
Sindh	(1) Kunnar Deep-9 (2) Manna-1 (3) Pali Deep-1 (4) Hanif-1 (5) Chak 25 C-1 (6) Qadirpur 53 (7) Saand - 2 (8) Pasakhi Deep 4 (9) Thora - 6 (WO)
Balochistan	(1) Zin Deep-1 (2) Zin SML-3



SEISMIC OPERATIONS		
Crew	Area	Mode
SP-1	Nim-Daru	3D
SP-2	Hetu	2D
SP-3	Nashpa	2D
SP-4	Alipur	2D
SP-5	Mari East	3D



Financial & Operational Performance

Full Year FY2014

- Net revenues up by 15.1% to Rs 257.014 billion
- Gas - average net realized price of Rs 282.95 /Mcf
- Oil - average net realized price of US\$ 87.71 / bbl
- LPG - average net realized price of Rs 77,356 / M.Ton
- Earnings per share of Rs 28.81
- Operating profit margin and net profit margin stood at 60% and 48% respectively
- Final cash dividend of Rs 3.00 per share



Operational Update - Exploration

- Seventeen (17) wells were spudded, comprising of eight (8) exploratory/appraisal and nine (9) development wells
- As at June 30, 2014 OGDCL operated in 62 Exploration Blocks (50 blocks with 100% share and 12 blocks as operated JVs) including 2 Offshore Blocks, covering an area of 112,794 Sq. Kms
- OGDCL's exploratory efforts resulted in two (02) oil and gas/condensate discoveries during FY2014
- 1,807 L. Kms of 2D seismic survey and 867 Sq. Kms of 3D seismic survey completed during FY2014



Operational Update - Production

- Compared with preceding year, net crude oil production increased by 3.1%
- Net gas production showed a modest increase of 5.9% compared to corresponding period of preceding year

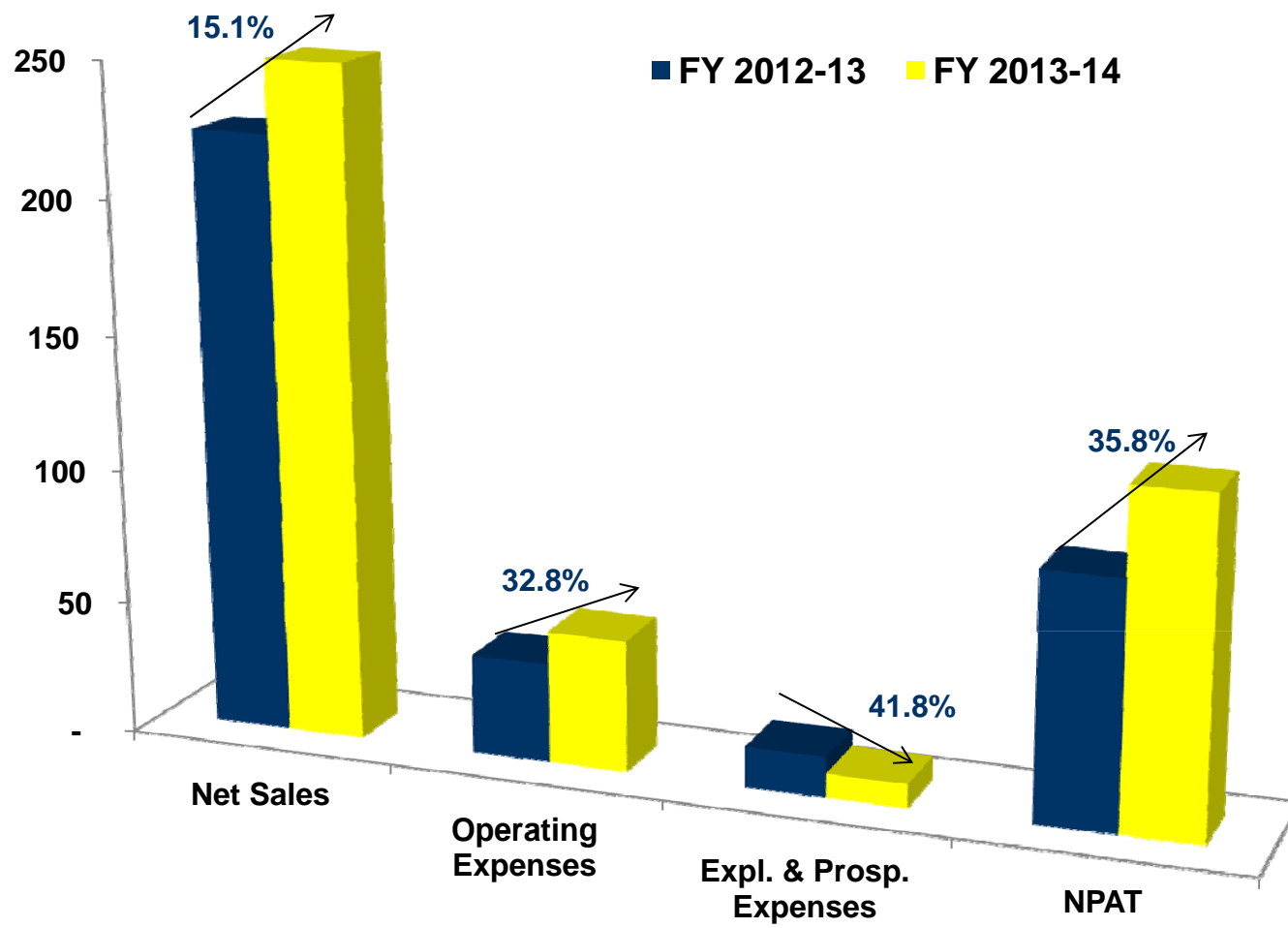
	FY2012-13	FY2013-14
Crude Oil (Barrels / day)	40,101	41,330
Gas (MMscf / day)	1,108	1,173
LPG (Metric Tons / day)	154	179
Sulphur (Metric Tons / day)	55	93
<i>Daily production has been worked out at 365 days / year.</i>		



Operational Update - Development Projects

Name of Projects	Estimated Cost US \$MM	Location	Expected Completion	Expected Prod Capacity																
Kunnar Pasakhi-Tando Allahyar (KPD & TAY) Integrated Development Project	434	Hyderabad, Sindh	PHASE-I Completed PHASE-II December, 2014	<table border="0"> <tr> <td></td> <td>Sales Gas (MMscfd)</td> <td>Oil (BPD)</td> <td>LPG (MTD)</td> </tr> <tr> <td>PHASE-I:</td> <td>100</td> <td>1100</td> <td>0</td> </tr> <tr> <td>PHASE-II:</td> <td>125</td> <td>4000</td> <td>410</td> </tr> <tr> <td>Total:</td> <td>225</td> <td>5100</td> <td>410</td> </tr> </table>		Sales Gas (MMscfd)	Oil (BPD)	LPG (MTD)	PHASE-I:	100	1100	0	PHASE-II:	125	4000	410	Total:	225	5100	410
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PHASE-I:	100	1100	0																	
PHASE-II:	125	4000	410																	
Total:	225	5100	410																	
Sinjhor	64	Sanghar, Sindh	PHASE-I Completed PHASE-II October 2014	<table border="0"> <tr> <td></td> <td>Sales Gas (MMscfd)</td> <td>Oil (BPD)</td> <td>LPG (MTD)</td> </tr> <tr> <td>PHASE-I:</td> <td>16</td> <td>1400</td> <td>0</td> </tr> <tr> <td>PHASE-II:</td> <td>9</td> <td>1600</td> <td>120</td> </tr> <tr> <td>Total:</td> <td>25</td> <td>3000</td> <td>120</td> </tr> </table>		Sales Gas (MMscfd)	Oil (BPD)	LPG (MTD)	PHASE-I:	16	1400	0	PHASE-II:	9	1600	120	Total:	25	3000	120
	Sales Gas (MMscfd)	Oil (BPD)	LPG (MTD)																	
PHASE-I:	16	1400	0																	
PHASE-II:	9	1600	120																	
Total:	25	3000	120																	
Uch-II Development Project	188	Dera Bugti Balochistan	Interim Phase II August, 2014 Main Project September, 2014	Sales Gas: 160 MMscfd @ 450 BTU/SCF																
Jhal Magsi Development Project	22	Jhal Magsi, Balochistan	December 2014 * Subject to SSGCL ability of laying the 85 km pipeline	Sales Gas: 15 MMSCFD @ 934 BTU/SCF																
Nashpa/ Mela Development Project LPG Plant	150/48	Karak & Kohat, KPK	May 2016	Incremental Sales Gas: 10 MMscfd @ 950 BTU/SCF LPG: 340 MTD Crude: 1120 bbls/ day																

Financial Snapshot – Full Year FY2014



Financial Highlights - Full Year FY2013



Rs in Million	HY 2012-13	HY 2013-14	FY 2012-13	FY 2013-14
Net Sales	110,626	126,170	223,365	257,014
Operating Profit Margin (%)	61	62	59	60
EBITDA Margin (%)	72	73	69	73
Net Profit Margin (%)	45	53	41	48
Profit after Tax	49,308	67,227	91,273	123,915
Profit from operating activities	67,426	78,325	131,009	153,110
Earnings per share (Rs.)	11.46	15.63	21.22	28.81
Cumulative Dividends / share (Rs.)	3.75	4.00	8.25	9.25

Summary



- Focus on enhancing
 - Reserves base
 - Current production
- Expeditious completion of development projects
- Following international best practices
- And to become the best Corporate citizen