

# Six Years Performance

		2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
<b>Operational Performance</b>							
Seismic Survey - 2D	Line km	5,430	5,336	4,034	2,073	1,324	3,407
- 3D	sq. km	1,918	3,459	1,153	792	620	-
Wells Drilled - Exploratory/Appraisal	Numbers	14	12	11	12	9	15
- Development	Numbers	11	14	11	8	7	5
- Wells Drilled - Re-entry/Side Track	Numbers	-	-	-	-	-	5
- Total	Numbers	25	26	22	20	16	25
Oil & Gas Discoveries	Numbers	4	6	5	4	3	5
<b>Quantity Sold</b>							
Crude Oil	Thousand barrels	14,591	14,461	15,744	14,867	14,555	12,919
Gas	MMcf	404,128	386,637	383,692	373,192	370,217	326,879
LPG	Tons	95,629	125,241	164,407	250,984	294,167	269,806
Sulphur	Tons	23,600	15,800	23,800	24,800	20,900	19,000
<b>Financial Results</b>							
Net Sales	Rs in billion	210.62	162.87	171.83	205.34	261.48	244.86
Other Revenues	Rs in billion	20.23	16.89	17.85	19.08	37.15	27.81
Profit before Taxation	Rs in billion	127.03	80.51	89.14	112.63	176.60	143.06
Profit for the Year	Rs in billion	87.25	59.97	63.80	78.74	118.39	100.08
<b>Balance Sheet</b>							
Share Capital	Rs in billion	43.01	43.01	43.01	43.01	43.01	43.01
Reserves and Unappropriated Profit	Rs in billion	399.51	435.62	469.98	507.55	582.36	645.85
Non-Current Liabilities	Rs in billion	49.37	51.96	60.69	60.73	68.59	78.26
Current Liabilities	Rs in billion	61.90	58.97	53.61	55.19	72.64	94.35
<b>Total Equity and Liabilities</b>	Rs in billion	553.79	589.57	627.29	666.48	766.60	861.46
Fixed Assets	Rs in billion	196.38	215.37	234.49	224.99	224.96	234.22
Long Term Investments, Loans, Receivables & Prepayments	Rs in billion	137.63	119.40	50.34	35.63	31.85	70.47
Current Assets	Rs in billion	219.78	254.80	342.46	405.86	509.79	556.77
<b>Total Assets</b>	Rs in billion	553.79	589.57	627.29	666.48	766.60	861.46
<b>Cash Flow Summary</b>							
Net Cash from Operating Activities	Rs in billion	74.01	55.85	47.77	50.14	72.18	22.55
Net Cash used in Investing Activities	Rs in billion	(53.65)	(35.59)	(27.72)	39.69	(17.24)	(28.65)
Net Cash used in Financing Activities	Rs in billion	(37.95)	(23.76)	(24.01)	(36.81)	(42.63)	(26.43)
<b>Increase/(Decrease) in Cash and Cash Equivalents</b>	Rs in billion	(17.59)	(3.49)	(3.96)	53.02	12.30	(32.53)
Cash and Cash Equivalents at beginning of the Year	Rs in billion	40.11	22.53	19.03	15.07	71.17	95.05
Effect of movement in Exchange Rate on Cash and Cash Equivalents	Rs in billion	-	-	(0.00)	3.08	11.58	1.73
<b>Cash and Cash Equivalents at end of the Year</b>	Rs in billion	22.53	19.03	15.07	71.17	95.05	64.25

<b>Key Indicators</b>							
<b>Profitability Ratios</b>							
Gross Profit Margin	%	63	54	55	59	64	61
Net Profit Margin	%	41	37	37	38	45	41
EBITDA Margin to Sales	%	67	58	58	62	69	63
Return on Average Capital Employed	%	21	13	13	15	20	15
<b>Liquidity Ratios</b>							
Current Ratio	Times	3.55	4.32	6.39	7.35	7.02	5.90
Acid Test/Quick Ratio	Times	3.27	4.01	6.04	7.02	6.75	5.70
Cash to Current Liabilities	Times	0.37	0.33	0.29	1.30	1.31	0.68
Cash Flow from Operations to Sales	%	79	74	66	53	57	46
<b>Activity/Turnover Ratios</b>							
Debtor Turnover in Days <sup>(1)</sup>	Numbers	168	223	211	218	249	367
Total Assets Turnover Ratio	%	40	28	28	32	36	30
<b>Investment/Market Ratios</b>							
Earnings per Share	Rupees	20.29	13.94	14.83	18.31	27.53	23.27
Price Earning Ratio	Times	8.84	9.90	9.48	8.50	4.78	4.68
Dividend Yield Ratio	%	4.3	3.8	4.3	6.4	8.4	6.2
Dividend Payout Ratio	%	38	37	40	55	40	29
Dividend Coverage Ratio	Times	2.62	2.68	2.47	1.83	2.50	3.45
Cash Dividend per Share	Rupees	7.75	5.20	6.00	10.00	11.00	6.75
Market Price per Share <sup>(2)</sup> - As on June 30	Rupees	179.24	138.07	140.69	155.62	131.49	109.00
- High during the Year	Rupees	277.52	183.50	188.71	177.31	159.73	154.21
- Low during the Year	Rupees	172.44	95.58	134.25	133.69	126.69	75.01
Break-up Value per Share	Rupees	102.89	111.29	119.27	128.01	145.40	160.16
<b>Contribution to National Exchequer</b>	Rs in billion	123.70	81.64	90.31	117.13	159.90	130.29

## Notes:

Previous year figures have been rearranged and/or reclassified, wherever, necessary for the purpose of comparison

(1) Calculated on gross sales and 366 days used for 2015-16 and 2019-20

(2) Source: Pakistan Stock Exchange