OIL & GAS DEVELOPMENT COMPANY LIMITED PROCUREMENT DEPARTMENT, ISLAMABAD FOREIGN SECTION A

(To be completed, filled in, signed and stamped by the principal)

ANNEXURE 'A'

Material

Procurement of Corrosion Inhibitor for KPD/TAY wells

Tender Enquiry No

PROC-FA/CB/CORR-4032/2018

Due Date Evaluation Criteria FULL PKG. Sr No Description	SCHED Unit	Quantity	REQUIREMENT Unit Price Total Pr (FOB) (FOB	rice Unit Price	Total Price	Deviated From Tender Spec. If Any
CORROSION INHIBITOR EC-1304-A, CRW 85585, PC -C1-2176-U	DRUM (208.2 LTR)	480	AND PROCESSION AND ADDRESS OF THE AND ADDRESS OF THE ADDRESS OF TH	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		

Note:

- 1-Bid bond; -Pursuant to tender clause # 2.2, 11.4, 13 & 35.3.2, bid(s) must be accompanied by an upfront bid bond in the form of pay order/ demand draft or bank guarantee issued by scheduled bank of Pakistan or a branch of foreign bank operating in Pakistan for an amount of US \$3,000/- (United States Dollar Three Thousand Only) or equivalent Pak Rupees, with technical bid and valid for 150 days from the date of opening of the bids. The bank guarantee must be issued in accordance with the format as per Annexure-C of the tender documents.
- 2. Terms and conditions:-Bidders are advice to carefully read all the terms and conditions of the Tender Document available at OGDCL web
- 3- Shipment from ACU member Countries: In case of shipment from ACU member countries, the LC beneficiary should be of that particular
- 4. Summary rejection criteria: The summary rejection criteria at clause # 35 of the tender document may also be examined carefully. Any bid not meeting the criteria spelled in the clause # 35 shall be summarily rejected without any right of appeal. Delivery of Water Treatment Chemicals is 90 days after confirmed LC and successful trial run.
- 5. Foreign Procurement Payment Terms (also available at OGDCL website (Tenders Tab)

Payment to the Contractor/ bidder in foreign currency shall be made by establishing in favor of the Contractor an irrevocable Letter of Credit (hereinafter called the L/C). 70 % Payment (s) under the L/C will be made for the FOB/ CFR / CPT (as the case may be) price of material of each shipment upon submission of the shipping documents. Balance 30% Payment will be released after receipt, inspection and acceptance of

Payment to the Contractor/ bidder in foreign currency shall be made by establishing in favor of the Contractor an irrevocable Letter of Credit (hereinafter called the L/C). 80 % Payment (s) under the L/C will be made for the FOB/ CFR / CPT (as the case may be) price of material of each shipment upon submission of the shipping documents. Balance 20% Payment will be released after receipt, inspection (in addition of preshipment inspection) and acceptance of material.

TERMS AND CONDITIONS

All bidders must comply following terms and conditions and specs.

Company Information

i.	Full Name, registered address, web site, email address, landline telephone numbers of bidder / beneficiary of LC.	Bidder to provide as mandatory requirement	
ii	Name of the authorized person(s) / signatory of the bid, his / her designation, contact numbers (both land line and cell number), email address for any correspondence etc.		
iii.	Full Name, registered address, web site, email address, landline telephone numbers of manufacturer.	Original	
iv.	Name of the authorized person / signatory (on behalf of manufacturer), his / her designation, contact numbers (both land line and cell number), email address etc.	authority letter is mandatory	
v.	Full Name, registered address, web site, email address, landline telephone numbers of local agent (if any).		
vi.	Name of the authorized person / signatory, his / her designation, contact numbers (both land line and cell number), email address etc on behalf of local agent.	Bidder to provide as	
vii.	In case of local agent / representative, the bidder shall have to provide ORIGINAL AUTHORITY LETTER issued by manufacturer to bidder for quoting their product and assuring to supply accordingly.	mandatory requirement	
viii.	Full Name, registered address, web site, email address, landline telephone numbers of blending facility / manufacturing plant.	Bidder to	
ix.	Name of the authorized person, his / her designation, contact numbers (both land line and cell number), email address etc on of manufacturing plant / blending facility.	provide firm info of only one facility / country.	
х.	ISO 9001-2008 quality management certificate for manufacturing plant / blending facility.		

2. <u>Product Information</u>

i.	Brand Name of offered product.	Diddonto
ii.	MSDS Sheet clearly showing / mentioning range of active ingredients	Bidder to provide
iii.	Bidder should provide specific residual test method along with bid for determination of residual level of corrosion inhibitor.	Bidder to provide
iv.	Compatibility with other chemicals (i.e. demulsifier, scale inhibitors, encapsulated corrosion inhibitors) currently used in wells of above-mentioned fields	Bidder to provide
v.	The product should work at down hole temperature up to 200 Degree C.	Bidder to confirm
vi.	The bidder will provide the retention time and velocity of the protective film of the offered corrosion inhibitor up to which it will remain active. The product should be efficient at high pressure, flow regime and shear levels.	Bidder to provide

vii.	Dilution ratio with water up to which effectiveness of corrosion inhibitor is not effected.	Bidder to provide
viii.	Total 7 years of manufacturing & sale of offered product.	Bidder to confirm
ix.	Minimum shelf life of product should not be less than 3 years.	
X.	Complete product data memorandum, chemical specification, application notes, storage, handling, dosing rate and disposal recommendations.	Bidder to provide
xi.	The supplier is required to provide verification / certification of quality control specifications of the offered corrosion inhibitor issued by blending factory.	Bidder to provide
xii.	Specs for corrosion inhibitor• Relative Density0.989-1.059 @ 60 °F.• OdourPungent/Sulphorous• Quaternary Ammonium compounds in aromatic solventrange of active ingredients• AppearanceClear• SolubilityWater soluble• pH4-8• Flash Point83 °C• Stability for storageStable under normal conditions	Bidder to comply the specs and provide the range of active ingredients

Sales Record / Clientage / Credentials (Both local & International) (This is a mandatory requirement. Any bidder failing to provide shall be declared as Non-responsive.)

S.No.	Name of client /	Contact	Contract / Purchase	Quantity
	Company with address,	person(s) with	Order No. (copies to	supplied
	phone No., email etc	designation	be provided)	
i.				
ii.				
iii.				
iv.				
V.				

After Sales Services.

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-		Bidder to confirm availability of experienced technical man-power with local representative for after sales services purpose in Pakistan to provide technical back up on as and when required basis	Details / CV to be provided
	i.	After supplied corrosion inhibitor is received at field bidder / manufacturer has to depute his professional(s) during first usage of supplied corrosion inhibitor to help to monitor effectiveness of supplied product through results of water samples, E.R probes and corrosion coupons etc at no additional cost to OGDCL.	Bidder to confirm. (OGDCL shall provide pick & drop facility from nearest airport, railway station or bus terminal, boarding, lodging & messing at field)
	iii.	Technical support regarding issues of supplied corrosion inhibitor throughout its usage at different fields / wells.(minimum two visits per year)	Bidder to confirm.

5. Packing and delivery

i.	The material shall be packed in robust type drums (Plastic or steel) of acceptable quality.		
ii.	The drums shall be packed in wooden pallets as per internationally acceptable standards suitable for sea and road transportation.		
iii.	 Each drum shall contain minimum following information Product Name, supplier's name, consignee's name etc. Manufacturing and expiry dates. Product batch number, Contract details, Port of shipment Country of origin. Approx weight of drum in Ltrs / US gallons. (55 US gallons /208Liters) 	Bidder to comply	
iv.	Delivery period 90 calendar days (3-months) after LC opening.	Bidder to accept	