

I – INVITATION TO BID

INVITATION TO BID
(To be typed on OGDCL's Letterhead)

Ref:

Date:

Sub:Jhal Magsi Raw/Processed Gas Sales Project

Dear Sir(s),

- 1) Oil & Gas Development Company Limited (OGDCL) hereinafter called Company is the national flagship Oil & Gas Company of Pakistan. The company is actively engaged in exploration, drilling and production activities and is market leader in terms of acreage reserves and production. Company is operator of Jhal Magsi Field, located in Jhal Magsi District Baluchistan Province, a JV of OGDCL (56 %), Pakistan Oil Fields POL (24%) and Government Holdings Pvt. Limited GHPL (20 %).

The Economic Coordination Committee (ECC) of the Cabinet has allocated Jhal Magsi Gas to OGDCL for sale to any third party selected through a competitive bidding process under Term of Gas Sale & Purchase Agreement (GSPA).

OGDCL has decided to proceed to carry out competitive bidding process for the allocation of Jhal Magsi gas (raw gas or processed gas) to potential buyer offering a highest economic value of Jhal Magsi Gas to JHAL MAGSI JV.

OGDCL will execute a GSPA with the Successful bidder, the gas will be supplied at field gate and title of gas will be shifted to successful bidder. All the GoP & Regulatory Bodies approvals related to utilization of this gas will be responsibility of Successful bidder.

In case of sale of processed gas to Buyer, Buyer will install necessary facilities like gas compression , gas liquefaction, gas utilization, gas transportation etc (as proposed by Buyer in the technical bid document to be submitted to OGDCL under this tender).

In case of sale of raw gas to Buyer, Buyer will install necessary facilities for the utilization of raw gas (as proposed by Buyer in the technical bid document to be submitted to OGDCL under this tender). In case of sales of Raw Gas, the successful

bidder will be responsible to deliver 1 MMscfd (approx.) Processed Gas of Pipeline quality (by installing necessary processing facilities) through metering at buyer field gate back to OGDCL for supply to Jhal Magsi Town. OGDCL will not make any payment for this 1 MMscfd Gas.

The Buyer will have the right to sell or utilize 100% of the Gas - under its own arrangement. All the arrangements of gas selling or utilization after the delivery point will be responsibility of Buyer.

- 2) The bidding requirements are detailed in the enclosed Bidding Document which consists of:
- Section – I : Invitation to Submit Bid Proposal(s)
 - Section – II : Instruction to Bidders
 - Section – III : Proposed Arrangement, Gas Offered, Metering & Field Data
 - Section-IV : Draft GSPA
- 3) Clarification, or any other information, if required may be addressed to consultant ENAR and copy to OGDCL on below given addresses:

Consultant ENAR

Abed Hasan Burney

Project Manager (Sale of Jhal Magsi Gas Project)

ENAR Petrotech Services (Private) Limited

7-B, Korangi Industrial Area

Adjacent NRL, Korangi

Karachi, Pakistan

Telephone: (92-21) 35065210

Fax No.: (92-21) 506 7522

E-mail: abed.burney@enar.com.pk

OGDCL

a) Manager Procurement (Foreign)

Oil & Gas Development Company Limited

Supply Chain Management Department

OGDCL House, Plot No. 3 (New No. 3013) F-6/G-6

Jinnah Avenue, Islamabad (Pakistan)

Telephone: (92-51) 920022144

Email: irshad_muhammad@ogdcl.com

- b) Muhammad Iqbal Memon**
Manager Projects (Nashpa – Jhal Magsi)
Oil & Gas Development Company Limited
OGDCL House 9th Floor Tower-C, Jinnah Avenue Blue Area
Islamabad Pakistan
Telephone (92-51) 2623040
Cell: 0335-5744428
E-mail: Iqbal_memon@ogdcl.com
- c) Zahid Rauf**
Deputy Chief Engineer Projects (Jhal Magsi)
Oil & Gas Development Company Limited
OGDCL House 9th Floor Tower-C, Jinnah Avenue Blue Area
Islamabad Pakistan
Telephone (92-51) 920022230
E-mail: Zahid_rauf@ogdcl.com

- 4) The Bidding Document contains required information necessary for preparation of the Bid Proposal(s). The bidder(s) are advised to carefully review and examine the Document. However, it is the sole responsibility of the bidder(s) to become fully informed about existing and expected conditions at the field(s) and its surroundings.
- 5) The bidder(s) are required to undertake that they have not tried to reach any understanding with other Bidders. Further, their bid proposal has been prepared independently and they have not disclosed the details of their bid proposal to other Bidders to influence their participation in the Biding process or to eliminate or to reduce competition.
- 6) OGDCL will not be responsible for any cost or expenses incurred by the Bidders in connection with the preparation or delivery of Bid Proposal and Field visits.
- 7) The Bid Proposals are invited under two stage two envelopes system. The Bid Proposals are required to be submitted in two separate envelopes sealed and clearly marked as per details given in enclosed Instructions to Bidders (ITB). In stage 1 only technical bids will be evaluated , any additions/ deletion that may arise during evaluation & clarifications process of technical bid will be finalized accordingly and bidders will be allowed to submit final technical bids and revised financial bids (if they require). In stage 2 the financial evaluation will be carried out of technically qualified bidders.

- 8) All Bid Proposals must be accompanied by a Bid Bond in shape of Bank Guarantee or a Pay Order / Demand Draft equal to US\$ 75,000.00 in case of Raw gas & US \$ 5,000.00/MMscfd ---- in case of Processed Gas which shall be returned in case of the un-successful bidders.
- 9) The successful bidder will have to submit a Performance Bond in the shape of Bank Guarantee or a Pay Order /Demand Draft equal to US \$ 2.5 Million in case of Sales of Raw Gas and US \$250,000/ MMscfd in case of Sales of Processed Gas to OGDCL within 15 days of issuance of Letter of Intent.
- 10) In accordance with Section-II of Instructions to Bidder (ITB), the Bid Proposal must be delivered at OGDCL's office in accordance with the ITB on or before 1100 hours on _____. If the Bid submission date falls on a public holiday the Bid shall be submitted on the next working day/date.
- 11) Your offer must be valid for 180 days from the date the technical bid proposals are opened.
- 12) OGDCL reserves the right to accept or reject any or all Bids received under this Tender without assigning any reason, whatsoever.
- 13) The bidder(s) formally selected by OGDCL shall be required to enter into a Project Implementation Agreement (PIA) and Gas Sales and Purchase Agreement (GSPA) with OGDCL, incorporating the provisions stated in this Document.

Kindly acknowledge receipt of the Document by return fax to the undersigned.

Yours faithfully,
For Oil & Gas Development Company Limited

LETTER OF INTENTION TO BID

Oil & Gas Development Company Limited
Islamabad
(Pakistan)

Dear Sir(s)

JHAL MAGSI RAW/PROCESSED GAS SALES PROJECT

(Tender Enquiry No. _____)

We acknowledge receipt of the above mentioned Bidding Document.

We confirm that we shall be submitting our Bid Proposal for subject Project complying with the Bidding Document on intimated submission date.

We are enclosing the duly signed secrecy declaration and Proforma for field visit.

Yours faithfully

Signature: _____

Name: _____

Position: _____

LETTER OF DECLINING TO BID

Oil & Gas Development Company Limited
Islamabad
(Pakistan)

Dear Sir(s)

JHAL MAGSI RAW/PROCESSED GAS SALES PROJECT

(Tender Enquiry No. _____)

We acknowledge receipt of the above mentioned Bidding Document.

We regret in this instance, that we shall not be submitting the Bid Proposal. We are therefore, returning herewith the Bidding Document in full together with duly signed Secrecy Declaration for your record.

Yours faithfully

Signature: _____

Name: _____

Position: _____

SECRECY DECLARATION

Oil & Gas Development Company Limited
Islamabad
(Pakistan)

JHAL MAGSI RAW/PROCESSED GAS SALES PROJECT

(Tender Enquiry No. _____)

We the undersigned _____ having our principal office at _____ (hereinafter referred to as the Bidders) hereby declare to Oil & Gas Development Company Limited, Islamabad – Pakistan (hereinafter referred to as OGDCL) to accept the following terms and conditions on which OGDCL is prepared to communicate to the bidder(s) certain Confidential Information as hereinafter defined:

1. DEFINITIONS

1.1 “Confidential Information” shall mean any knowledge and information in connection with the Project at any time disclosed to the Bidder by or on behalf of the OGDCL in writing, in drawing or in any other form or acquired by the Bidder from the OGDCL, as well as all data derived from such knowledge and information at the time of such disclosure or acquisition is not:

- in the free and lawful possession of the Bidder/buyer or
- part of public knowledge or literature.

1.2 “Confidential Record” shall mean all manuals, specifications, drawings, letters, telexes and any other material containing Confidential Information. For the purpose of Clauses 2 and 5 Confidential Information shall include Confidential Record.

2. CONFIDENTIALITY

2.1 The Bidder

- Shall preserve and cause its employees to preserve the secrecy of all Confidential Information.
- Shall not use or disclose the confidential information except with the prior written consent of OGDCL and subject to the conditions contained in Clause-5, for any purpose other than the performance of the contract for the Project or the preparation and submission of a Bid Proposal for the Project.

2.2 The undertakings under 2.1 above shall continue in so far as the Confidential Information in question has not:

- become part of public knowledge or literature, or
- been disclosed to the Bidder by a third party (other than one disclosing on behalf of OGDCL) whose possession of such information is lawful and who is under no secrecy obligation with respect to the same.

3. **COPYRIGHT**

The copyright of the Confidential Record shall, in the absence of any express provision to the contrary be vested in OGDCL.

4. **RETURN OF CONFIDENTIAL RECORD**

Upon completion of the Project, or if it is decided that the Project will not be entrusted to the Bidder, upon notification to the Bidder of such decision, the Bidder shall return to OGDCL all Confidential Record.

5. **THIRD PARTY**

The Bidder shall ensure that under the terms of this Secrecy Declaration any of the Confidential Information comes to the knowledge and/or in the possession of any third party, the Bidder shall require from such third party that it shall abide by stipulations equivalent to those contained in this Secrecy Declaration

Agreed and accepted this _____ day of _____.

Signature: _____

Name: _____

Position: _____

PROFORMA FOR SITE VISIT

Manager (Foreign)-Procurement

Oil & Gas Development Company Limited
Supply Chain Management Department
OGDCL House, Plot No. 3 (New No. 3013) F-6/G-6,
Jinnah Avenue, Islamabad (Pakistan)
Phone No: 92-51-920022144
Email: irshad_muhammad@ogdcl.com

Dear Sir(s)

JHAL MAGSI RAW/PROCESSED GAS SALES PROJECT

(Tender Enquiry No. _____)

Our following representative(s) will visit Jhal Magsi Field on _____.

The representative(s) nominated for the visit are:

	<u>FULL NAME</u>	<u>NATIONALITY</u>
1.	_____	_____
2.	_____	_____
3.	_____	_____

We accept that the visit will be coordinated by OGDCL but the arrangements and costs for the visit including Visas, Travel and Accommodation costs will be to our account.

Yours faithfully

Signature: _____

Designation: _____

Company Name: _____

Email: _____

Contact No.: _____

Enclosures:

Copy of National Identity Card(s)/Valid Passport(s)

Three (3) photographs of each representative

PROFORMA FOR PRE-BID MEETING

Manager (Foreign)-Procurement
Oil & Gas Development Company Limited
Supply Chain Management Department
OGDCL House, Plot No. 3 (New No. 3013) F-6/G-6,
Jinnah Avenue, Islamabad (Pakistan)
Phone No: 92-51-920022144
Email: irshad_muhammad@ogdcl.com

Dear Sir(s)

JHAL MAGSI RAW/PROCESSED GAS SALES PROJECT

(Tender Enquiry No. _____)

Our following representative(s) will attend pre-bid meeting at OGDCL head office Islamabad on _____.

The representative(s) nominated for the pre-bid meeting are:

	<u>FULL NAME</u>	<u>NATIONALITY</u>
1.	_____	_____
2.	_____	_____
3.	_____	_____

We accept that the pre-bid meeting will be coordinated by OGDCL but the arrangements and costs for the pre-bid meeting including Visas, Travel and Accommodation costs will be to our account.

Yours faithfully

Signature: _____
Designation: _____
Company Name: _____
Email: _____
Contact No.: _____

Enclosures:

Copy of National Identity Card(s)/Valid Passport(s)
Three (3) photographs of each representative.