

QUERIES REGARDING OGDCL RFP for ERP Software, Implementation and Support Services-PROC-Services/CB/System-4502/2019

S.No	CLARIFICATION/ QUERY	EXPLANATION	OGDCL REPLY
1	Please explain clause 3.7 and 3.8 and their competitive impact on quoting vendors. Is there a PPRA clause to support such evaluation – Page 8		Said clause has been incorporated to provide the level playing field to all the products/prospective bidders as per PPRA Rules Clause 4. <u>Principles of procurements</u> "Procuring agencies, while engaging in procurements, shall ensure that the procurements are conducted in a fair and transparent manner, the object of procurement brings value for money to the agency and the procurement process is efficient and economical."
2	Clause no. 4: Would appreciate if you please clarify the meaning of "Similar Project Executed". Let us suggest that as per RFP, you might need ERP Solution with JVA, Treasury & Risk Management, Real Estate Solution, Business Planning Consolidation. What our understanding is that if all these solution implemented at any Oil & Gas Industry will considered as one reference. If any of the solution like JVA, TRM, BPC or Real Estate have not been implemented at any Oil and Gas Industry will not consider as a reference (because the complete solution you had asked has not completely implement at the reference customer especially JVA as during Pre Bid OGDCL told that JVA is 70% of there business).		Core modules implementation shall be considered as a reference.
3	5.4.11 Mandatory criteria of having an average sale of at least 500 M PKR per year for last three years		The eligibility criteria has been modified on the request of the vendors i.e 200 M PKR and clarification already uploaded on website dated 24-Oct-2019
4	Hardware Sizing	Database Size of application	736.14 GB

5	Change Request (7.2.12) : This is a very open ended clause as any request can lead to major changes in the design which besides - impacting the solution acceptance will also effect the timelines as well as cost of the solution implementer. Any such if any should - be restricted to minor / cosmetic changes only having impact of 3 working days only as well as the number of changes should be restricted - to 15 days. Any changes beyond this work effort including major changes should be catered through change request mechanism only.		The proposed change can be accomodated after observing the response from other prospective bidders in first stage.
6	Final acceptance time period is too long and will impact the schedule. This should be normalized to 1 month max and project owners should be involved aggressively in the project to ensure timely and successful execution of the project activities.		The proposed change can be accomodated after observing the response from other prospective bidders in first stage.
7	i. On 9 requirement is discussed regarding item specs and parameters and there is a possibility of Environment Management System (EMS) being discussed here which deals with hazardous materials as this point is vaguely discussed .		The scope is limited to the requirement given in TOR document.
8	ii. On row 14, requirement is catered through Warehouse Management System rather than MM. I am unsure if warehouse is being referred to Plant here only or actual physical warehouse.		Storage locations for each warehouse e.g.(Rack,shelf,Bin)
9	iii. Row 19 has discussion regarding online notification being sent which is covered from QM module and not purely MM hence utilization of QM functionality.		Bidder may propose module to meet the requirement
10	iv. On row 25, Advance Catalog Search functionality is one of SAP ARIBA's Key Selling Factor which may include add to cart functionality like ecommerce websites, however there is no functionality in standard MM other than basic search functions which can be enhanced to certain levels.		Bidder may propose module to meet the requirement

11	v. On row 27, is NRV functionality the actual requirement as it mentions monthly where as in MM moving average is updated on each purchase and can only be adjusted through MR21 on monthly basis.		Bidder may propose module to meet the requirement
12	i. On row 1, is the requirement related to price build up which needs be displayed or for backend working?		both
13	ii. On row 3, where requirement is regarding price indices and modifier. Is this requirement related to change in prices due to inflation and other factors?		Factor may be variable
14	i. On row 46, forms for replacement of third party tools is discussed. This requirement is vague but it maybe regarding development of custom applications to carry out functions within SAP instead of third party tools.		Bidder may propose module to meet the requirement
15	On row 40, requirement might be related to SAP Digital Signature Management and Document Management System which in not part of core S/4HANA.		Bidder may propose module to meet the requirement