

OIL & GAS DEVELOPMENT COMPANY LIMITED
PROCUREMENT DEPARTMENT, ISLAMABAD
FOREIGN SECTION A

(To be completed, filled in, signed and stamped by the principal)

ANNEXURE 'A'

Material SCALE INHIBITOR
Tender Enquiry No PROC FA/CB/CORR 4633/2020
Due Date
Evaluation Criteria FULL PKG.

SCHEDULE OF REQUIREMENT

Sr No	Description	Unit	Quantity	Unit Price (FOB)	Total Price (FOB)	Unit Price C & F BY SEA	Total Price C & F BY SEA	Deviated From Tender Spec. If Any
1	SCALE INHIBITOR, EC-6359-A, EC-6706-A, GYPTRON KT-170, PC SI 3415-U OR Equivalent.	DRUM	160					

Note:

Bid Bond: - Pursuant to tender clause # 2.2, 11.4, 13 & 35.3.2, bid(s) must be accompanied by an upfront bid bond in the form of pay order/ demand draft or bank guarantee issued by scheduled bank of Pakistan or a branch of foreign bank operating in Pakistan for an amount of US \$1,500/= (United States Dollar One Thousand Five Hundred Only) or equivalent Pak Rupees, with technical bid and valid for 150 days from the date of opening of the bids. Bid bond in foreign currency or equivalent Pak Rupees will be accepted. Bid Bond will not be acceptable with the banks whose market price per share is quoted below the par value at the Stock Exchange. The bank guarantee must be issued in accordance with the format as per Annexure-C of the tender documents.

2. Terms and Conditions: -Bidders are advice to carefully read all the -terms and conditions of the Tender Document available at OGDCL web site in the master tender document.

3- Shipment from Asian Clearing Union (ACU) Member Countries: In case of shipment from Asian Clearing Union (ACU) member countries i.e, Bangladesh, Bhutan, Iran, India, Maldives, Nepal, Pakistan, Sri Lanka, and Myanmar, the LC beneficiary should be of that particular country from where the consignment is being shipped.

4. Summary Rejection Criteria: - The summary rejection criteria at clause # 35 of the tender document may also be examined carefully. Any bid not meeting the criteria spelled in the clause # 35 shall be summarily rejected without any right of appeal.

5. Foreign Procurement Payment Terms (also available at OGDCL website (Tenders Tab):

(i) Tender value less than or equal to US \$200,000:

Payment to the Contractor/ bidder in foreign currency shall be made by establishing in favor of the Contractor an irrevocable Letter of Credit (hereinafter called the L/C). 70 % Payment (s) under the L/C will be made for the FOB/ CFR / CPT (as the case may be) price of material of each shipment upon submission of the shipping documents. Balance 30% Payment will be released after receipt, inspection and acceptance of material.

(ii) Tender value more than US \$200,000:

Payment to the Contractor/ bidder in foreign currency shall be made by establishing in favor of the Contractor an irrevocable Letter of Credit (hereinafter called the L/C). 80 % Payment (s) under the L/C will be made for the FOB/ CFR / CPT (as the case may be) price of material of each shipment upon submission of the shipping documents. Balance 20% Payment will be released after receipt, inspection (in addition of pre-shipment inspection) and acceptance of material.

TERMS AND CONDITIONS

1. Company Information

i.	Full Name, registered address, web site, email address, landline telephone numbers of bidder / beneficiary of LC.	Bidder to provide as mandatory requirement
ii.	Name of the authorized person(s) / signatory of the bid, his / her designation, contact numbers (both land line and cell number), email address for any correspondence etc.	
iii.	Full Name, registered address, web site, email address, landline telephone numbers of manufacturer.	Original authority letter is mandatory
iv.	Name of the authorized person / signatory (on behalf of manufacturer), his / her designation, contact numbers (both land line and cell number), email address etc.	
v.	Full Name, registered address, web site, email address, landline telephone numbers of local agent (if any).	Bidder to provide as mandatory requirement
vi.	Name of the authorized person / signatory, his / her designation, contact numbers (both land line and cell number), email address etc on behalf of local agent.	
vii.	In case of local agent / representative, the bidder shall have to provide ORIGINAL AUTHORITY LETTER issued by manufacturer to bidder for quoting their product and assuring to supply accordingly.	
viii.	Full Name, registered address, web site, email address, landline telephone numbers of blending facility / manufacturing plant.	
ix.	Name of the authorized person, his / her designation, contact numbers (both land line and cell number), email address etc of manufacturing plant / blending facility.	Bidder to provide firm info of only one facility / country.
x.	ISO 9001-2008 quality management certificate for manufacturing plant / blending facility.	

2. Product Information

i.	Brand Name of the offered product.	Bidder to provide
ii.	The bidder shall submit / provide duly signed & stamped MSDS Sheet clearly showing the range of active ingredients i.e. phosphonate / polyacrylate or combination of both to inhibit scale precipitation.	
iii.	Compatibility with other oil field chemicals.	Bidder to confirm
iv.	Provision of authentication certificate issued by blending plant showing for quality of chemical as per required specifications.	Bidder to provide
v.	<ul style="list-style-type: none"> • Specific Gravity 1.01 - 1.25 @ 15.5 °C • Viscosity 2 - 5 cst @ 40 °C • Solubility Complete soluble in water • pH 4 - 5 • Flash Point 95 - 100 °C • Chemical composition Specify clearly (Phosphonate / Polyacrylic or combination of both). • Stability for storage Stable under normal conditions. • Physical Appearance Clear Yellow / dark brown / Amber liquid with aromatic odor. 	Generalized specs. Bidder to meet and confirm

vii.	Total 7 years of manufacturing & sale of offered product.	Bidder to confirm
viii.	Minimum shelf life of product should not be less than 2-3 years.	
ix.	The evaluation shall be volume based (i.e. each drum shall contain 208.2 liters / 55 US Gallons).	
x.	Complete product data memorandum, chemical specification, application notes, storage and handling, dosing rate and disposal recommendations.	Bidder to provide

3. Sales Record / Clientage / Credentials (Both Local & International)

The bidder has to provide verifiable references supported with P.O's & all other details of the companies (i.e. blending / supply and successful use of the offered product. *(This is a mandatory requirement, any bidder failing to provide shall be declared as Non-responsive)*).

S.No.	Name of Client / Company with address, phone No., email etc	Contact person(s) with designation	Contract / Purchase Order No. (copies to be provided)	Quantity supplied
i.				
ii.				
iii.				
iv.				

4. Test & Trial of Offered Product(s). (For New Bidders)

i.	Dynamic Scale Precipitation Tests and / Minimum Inhibitor Concentration Tests – MIC for suitability with brine / water chemistry as given or other selection criteria.	Bidder to specify
ii.	In case bidder offers scale inhibitor(s) other than mentioned in the indent (<i>i.e. EC-6359-A, EC-6706-A, Gypton KT-170, PC SI-3415-U - which are already tested, tried and actually used at field, hence already approved products</i>), it will be mandatory for the participating / interested bidder(s) to supply at least 20 drums to OGDCL at their own risk and cost within two month's period after date of P.O issuance (before L/C opening) for actual field trial purpose. Time period is must to follow due to criticality of requirement. In case bidder fails to supply 20 drums within given period, the next lowest evaluated bidder shall be considered accordingly.	Bidder to accept
iii.	Import, shipment from vender site, custom clearance and transport of above mentioned 20 drums for trial purpose to OGDCL's field shall be bidder's responsibility.	Bidder to accept
iv.	The bidder shall depute an engineer / professional at designated fields to carry out test & trial of the sample material at selected wells for minimum 15 days period. The bidder's nominated engineer will monitor results, determine effective injection / dosage rates, prepare report at field, get verified by concerned field manager / incharge and submit to concerned section of SCM.	Bidder to provide name(s) of proposed engineer(s) / professional(s)

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v.	OGDCL shall review report for techno-commercial suitability of material in terms of effective dosage rates. If the injection rates will be matching (with 10% variation) with current injection rates (varying 10-30 PPM), the material will be accepted and L/C shall be opened accordingly. In case of successful trial, the supplied quantity will be adjusted in final order. In case of failure no payment shall be admissible and bidder shall have no right for any claim in this regard for supplied 20 drums.	Bidder to accept
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5. Packing and delivery

i.	The material shall be packed in robust type drums (Preferably plastic) and shall be packed in wooden pallets as per internationally acceptable standards suitable for sea and road transportation.	Bidder to comply
ii.	Each drum shall contain minimum following information on it; <ul style="list-style-type: none"> • Product Name, supplier's name, consignee's name etc. • Manufacturing and expiry dates. • Product batch number, Contract details, Port of shipment • Country of origin. • Approx. weight of drum in Kgs and liquid quantity in Ltrs / US gallons. 	
iii.	Delivery period 90 calendar days (3-months) after LC opening.	

6. After Sales Services

i.	Bidder to confirm availability of experienced technical man-power with local representative for after sales services purpose in Pakistan.	Detailed CV of professionals to be provided in bid.
ii.	After supplied scale inhibitor is received at fields, bidder / manufacturer has to depute his professional(s) during first usage of supplied chemical to help injecting / optimizing dosing rates, carry out residual analysis to monitor the effectiveness of supplied product at no additional cost to OGDCL.	Bidder to confirm. <i>(OGDCL shall provide pick & drop facility from nearest airport, railway station or bus terminal, boarding, lodging & messing at field).</i>
iii.	Technical support regarding issues of supplied chemical throughout its usage at above-mentioned fields / wells on as and when required basis by visit of service engineers with no additional cost to OGDCL.	Bidder to confirm.