

Tender Clarification Request No. 4

Hiring of Directional & Performance Drilling Services TENDER ENQUIRY NO. PROC-SERVICES/CB/DO-4723/2020

Sr.No	Reference Appendix/ Article/ Sub Article	Page No	Clarification	OGDCL REPLY
1	Scope of Work/ (ix) Instruction to bidder/Depreciation rate will be 1.66% per month for lost in hole tools from date of manufacturing of tool.	2	HWL will request to change the depreciation rate to 0.1%/Per month and will not exceed 40% of total value in any case.	As per TOR, Equipment manufacturing date will not be older than 05 years, therefore depreciation rate will be 1 .66% per month clearly mentioned in clause (ix) and (xiv) of Instruction to bidders
2	Bidder shall quote Standby rate up to maximum 70% of daily operating rate of crew and equipment in the quoted rates.	2	Personal and tools shall be continuously paid by Company on a flat rates all times while on location.	As per TOR, clearly mentioned in clause (iii) of Instruction to bidders
4	Scope of Work/ (Xii) Damaged beyond repair cost will be incorporated in the tools operational rates and no DBR charges for any tool will be applicable.	2	Please note that DBR can be claimed by Contractor if tools are found damaged beyond repair due to being run outside recommended specifications. Vendor is responsible to provide the Pre-Run inspection report and surface test.	As per TOR, clearly mentioned in clause (xii) Instruction to bidder
3	Scope of Work/ RATE FORMAT FOR DIRECTIONAL: Triple Combo (Density, Porosity & Resistivity logs) & Quad Combo (Density. Porosity, Resistivity & Sonic logs) required for 8 ½" & 6" Hole section.	13	Can you please advise how many Jobs expected to run LWD tools, Triple combo & Quad Combo per year.	Actual no. of jobs carrying LWD are subject to geological/operational requirement of OGDCL
5	Scope of Work/ (iv) Standby of the crew and equipment will be for maximum 02 days for each phase during OGDCL requirement and waiting on situation.	2	Personal and tools shall be continuously paid by Company at all times while on location	As per TOR, clearly mentioned in clause (iv) Instruction to bidder

6	Scope of Work/ (XV) In case of stuck or mechanical failure, only personnel charges will be applicable. No operating/ standby charges of equipment will be	2	Equipment standby/Operating charges shall be continuously paid by company all the time regardless the scenarios.	As per TOR, clearly mentioned in clause (xv) Instruction to bidder
7	Technical Evaluation Criteria Point-01		<p>Minimum 10 years global experience as Directional and Performance Drilling Services Company with Minimum of 100 wells. (Manadatory) Suggestion: As per Industry standard, any services company under this cadre, the total number of jobs are counted not the wells, there may be two or more jobs in same well. In the very same ITT document, under the Scope of Work, page no 01, point no 05 says, "The work requirement is tentative and anticipated +/- 10 Directional and Performance Drilling Jobs at North region and +/- 15 Directional and Performance Drilling Jobs at South Region are expected in one year". Therefore, we would request you to please change the wording of 'Wells' to 'Jobs' in this clause to avoid any ambiguity. Also, the required number of jobs are quite high for any local/regional company, who could be capable of performing as professionally as any international company but didn't had chance to provide the services on these many jobs, therefore we would request to please reconsider and remove the required number of jobs because the 3rd point of the same evaluation criteria is covering the required experience in the shape of minimum jobs/year. By doing this the local/regional companies can participate positively in this process for obtaining the best and competitive pricing in the interest of Nation. Kindly also note that in the last 10 years, all tender for the same services in OGDCL never had the clause of</p>	Reference # Para-05 of Scope of Work, Number of tentative "jobs" be read as "Wells" Updated Para will be as under: The work requirement is tentative and anticipated +/- 10 Directional and Performance Drilling wells at North region and +/- 15 Directional and Performance Drilling wells at South Region are expected in one year". However, OGDCL may increase or decrease the volume of work according to the requirement and well targets.

8	Technical Evaluation Criteria Point-02	<p>Minimum 05 years experience in Pakistan as Directional and Performance Drilling Services Company with a minimum of 40 wells in South / Center region in last 05 years. (Mandatory) And minimum of 15 wells in North Region in last 05 years. (Mandatory)</p> <p>Suggestion: As per industry standard, the comparison of drillability of any directional work is done on the basis of drilling difficulty index, which is based on the many downhole factors but mainly the lithology, pressure regime of the well bore, formation predictability, total depth and other drilling related down hole issues. The drilling difficulty index of North is way too high and complex comparing with south region of Pakistan. It is a proven fact that companies who can provide the directional services in North can easily provide the same services in South region or anywhere else in the world but the companies who only have the directional experience in South region may not be able to provide the same level of services in North region, it is therefore requested to please consider this very technical point in this evaluation. Also, the number of MANADATORY jobs/well in south region is quite high, the only DD companies who are having contract with OGDCL or PPL can meet this number of jobs/wells and no other directional company can qualify from this</p>	All qualification criterias are as per TOR.
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9	Technical Evaluation Criteria Point-03	<p>Provision of record for minimum successful 05 jobs per year during last 10 years by the bidders in and outside Pakistan other than bidder's origin country. Performance letter or any proof of satisfactory performance also to be provided</p> <p>Suggestions: We would request to please redraft this clause as below for 100% Pakistan company, fully owned by Pakistani Nationals (without any second Nationality); 'Provision of record for minimum successful 05 jobs per year during last 10 years by the bidders in and outside Pakistan other than bidder's origin country unless the bidder is a 100% Pakistani company. Performance letter or any proof of satisfactory performance also to be provided'.</p>	All qualification criteria's are as per TOR.
10	Technical Evaluation Criteria Point-06	<p>Company's ability with Inventory to undertake minimum 05 Directional and Performance Drilling jobs in same hole size and at the same time with back up inventory or bidder to ensure to provide required inventory to undertake minimum 05 Directional and Performance drilling Jobs in same hole size and the same time with back up inventory within 45 days of issuance of LOI and carry out OGDCL jobs immediately after signing of contract.</p> <p>Suggestions: Please clarify If the Bidder is ensuring to provide the required set of tools within 45 days of issuance of LOI then Bidder should get full marks.</p>	Bidder will be qualified if the bidder is ensuring to provide the required set of tools within 45 days of issuance of LOI, However the same will be confirmed by bidder in bid documents.

11	Page -10 'Amount of Bid Bond'	<p>Bid Bond / Bid Security amounting to US \$600,000/- is to be attached / provided with the technical bid.</p> <p>We would request your kind office to confirm us the basis of the Bid Bond Amount of USD 600,000/- In the last bidding process in 2018, the bid bond was USD 180,000/- for whole of Pakistan (Both Regions) with very much the similar scope of work. Also, please consider the current circumstances in terms of oil prices which will affect the services prices on lower side. Kindly also clarify what proportion of the Bid bond shall be split between two regions, if the bidder choses to participate in one region.</p>	<p>Bid Security for North Region is US\$ 400,000/=</p> <p>Bid Security for South/Center Region is US\$ 200,000/=</p>
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