

**OIL & GAS DEVELOPMENT COMPANY LIMITED**  
**PROCUREMENT DEPARTMENT, ISLAMABAD**  
**FOREIGN SECTION B**

(To be completed, filled in, signed  
and stamped by the principal)

**ANNEXURE 'A'**

**Material** 7 INCH & 9-5/8 INCH CASING DRILLABLE BRIDGE PLUGS / CEMENT RETAINERS WITH SETTING SERVICES  
**Tender Enquiry No** PROC-FB/CB/PE&FD-5374/2022  
**Due Date**  
**Evaluation Criteria** FULL

**SCHEDULE OF REQUIREMENT**

Sr No	Description	Unit	Quantity	Unit Price (FOB)	Total Price (FOB)	Unit Price C & F BY SEA	Total Price C & F BY SEA	Deviated From Tender Spec. If Any
1	Drillable cement retainers cum bridge plugs for 7 inch casing 23-35 ppf. For details see attached technical data sheets	Number	80					
2	Adaptor setting kit for 7 inch casing cement retainers cum bridge plugs at serial no 1	Number	10					
3	Drillable cement retainers cum bridge plugs for 9-5/8 inch casing 40-53.5 ppf. For details see attached technical data sheets	Number	40					
4	Convertor/conversion kit to convert cement retainer into bridge plug at serial no 4	Number	50					
5	Adaptor setting kit for 9-5/8 inch casing cement retainers cum bridge plugs at serial no 4	Number	6					
6	Convertor/conversion kit to convert cement retainer into bridge plug at serial no 1	Number	100					

- Note:**
- 1) BID VALIDITY: BID MUST BE VALID FOR 180 DAYS FROM BID OPENING DATE.
  - 2) BID BOND AMOUNT: US\$16,000/- OR EQUIVALENT PKR TO BE SUBMITTED WITH TECHNICAL BID AND VALID FOR 210 DAYS.
  - (3) DELIVERY PERIOD: SIX (06) MONTHS FROM L/C ESTABLISHMENT DATE.
  - (4) EVALUATION CRITERIA: "FULL CONSIGNMENT WISE" ON CFR BY SEA KARACHI-PAKISTAN BASIS.
  - (5) TENDER DOCUMENTS AVAILABLE ON OGDCL'S WEBSITE UNDER TAB "MASTER SET OF FOREIGN TENDER DOCUMENT (PRESS-SINGLE STAGE TWO ENVELOP) 05-01-2022

## TECHNICAL DATA SHEETS AND TERMS AND CONDITIONS

### Procurement of 7 inch Casing and 9-5/8 inch Casing Drillable Cement Retainers cum Bridge Plugs along with Setting Services

Sr#	Description	UOM	Quantity			Unit Cost CFR
1	<p><b><u>Drillable Cement Retainers cum Bridge Plugs for 7 inch 23-35 ppf casing</u></b></p> <p><b><u>Applications</u></b> Permanent zone Isolation/Squeeze cementing</p> <p><b><u>Casing range</u></b> 7 inch 23-35 lbs/ft</p> <p><b><u>Diff pressure rating</u></b> Min 10,000 psi</p> <p><b><u>Temperature rating</u></b> Min 350 Deg F</p> <p><b><u>Material</u></b> Alloy steel/cast iron</p> <p><b><u>Setting method</u></b> i. Wireline ii. Mechanical/Hydraulic setting tool</p>	Nos	80			
2	Convertor/conversion kit to convert cement retainer into bridge plug at serial no 1	Nos.	100			
3	Adaptor setting kit for 7 inch casing cement retainers cum bridge plugs at serial no 1	Nos	10			
4	<p><b><u>Drillable Cement retainers cum Bridge plugs for 9-5/8 inch casing 40-53.5 ppf</u></b></p> <p><b><u>Applications</u></b> Permanent zone Isolation/Squeeze cementing</p> <p><b><u>Casing range</u></b> 9-5/8 inch 40-53.5 lbs/ft</p> <p><b><u>Diff pressure rating</u></b> Min 5,000 psi</p> <p><b><u>Temperature rating</u></b> Min 300 Deg F</p> <p><b><u>Material</u></b> Alloy steel/cast iron</p> <p><b><u>Setting method</u></b> i. Wireline ii. Mechanical/Hydraulic Setting tool</p>	Nos.	40			
5	Convertor/conversion kit to convert cement retainer into bridge plug at serial no 4	Nos.	50			
6	Adaptor setting kit for 9-5/8 inch casing cement retainers cum bridge plugs at serial no 4	Nos	6			
7	<b>Total Cost for Sale Items</b>					
8	<b>Associated services</b>	Rates in US \$ (a)	Est. Number of Jobs (b)	Est. Job Duration of each job (c)	Total Cost, US \$	Remarks
9	<b>Service Engineer per day rate for all OGDCL Locations</b>	Per Day Rate	50	05 Days.	a x b x c	Financial Evaluation will be carried out for 05 Days Job. Total Number of Jobs are approximately 50

10	Service Engineer per day stand by rate for all OGDCL Locations	Per Day Rate	50	05 Days	a x b x c	<p>i. The stand by rates will be applicable when there is a delay encountered in the job and the service engineer has already reached at job location.</p> <p>ii. Standby rates should not be more than 50% of the operating rates.</p> <p>iii. Standby by rates will be calculated /Evaluated for a 05 Days stand by. Total Number of Jobs are approximately 50 Nos</p>
11	Lump Sum Mob/de Mob Charges of Service Engineer for all OGDCL Locations	Per Mob/De-Mob	50	N/A	a x b	Financial Evaluation will be carried out for approximately 50 Visits.
12	Lump Sum per Job charges of 7 inch and 9-5/8 inch casing cement retainers cum bridge plugs Mechanical/Hydraulic Setting Tool	Per Job Rate	50	N/A	a x b	No Stand By rates will be entertained. The bidders are required to quote only Per Job Rates. Financial Evaluation will be carried out for approximately 50 Jobs.
13	Lump Sum Mob/de Mob Charges of 7 inch and 9-5/8 inch casing cement retainers cum bridge plugs Mechanical/Hydraulic Setting Tool	Per Mob/De-Mob	50	N/A	a x b	Financial Evaluation will be carried out for approximately 50 Jobs
14	Total Cost for Associated Services (Exclusive Provincial Sales Tax)					
15	Total cost of sale items plus services	Total cost at serial no 7+14 = .....			Financial evaluation and order Placement will be based on Total Sale Items + Total Services Cost. Bidder is required to quote as per format without fail	

### **TECHNICAL TERMS AND CONDITIONS**

**Every bidder must confirm the following conditions in order to qualify for the detailed technical evaluation, all the required supporting documents must be attached with the technical bid**

**Bidder to confirm and provide all the supporting documents in the technical bid**

1	<b>Technical and Financial Bids</b> Bidder are required to submit Technical & Financial bids in two envelopes separately	
2	<b>Bidder, Manufacturer and Local Agent</b> In case the bidder and manufacturer are different than original authority letter from the manufacturer to bidder must be furnished with the technical offer. The bidder will also provide a similar letter in case they have their local agent in Pakistan. The authority letter must be on company letter head, showing the name and contact details official E-mail of the signing authority.	

3	<b><u>Manufacturing Company API API-11D1 Certificate</u></b> The Manufacturer must be certified by API under Specs API-11D1 with Vo capability for at least Ten (10) years for Manufacturing/Testing of bridge plugs from the date of bid Opening.	
4	<b><u>Supply Record</u></b>	
5	The manufacturer must have supplied a minimum of 300 similar bridge plugs to the foreign E&P companies outside the country of their origin.	
6	Material supplied to supply houses will not be considered in this regard.	
7	Bidder or Manufacturer who already supplied Bridge plugs, Completion Packers, TRSVs to OGDCL in the past and have already provided the required data are required to submit the purchase orders.	
8	<b><u>Performance Certificates</u></b>	
9	In case Bidder or Manufacturer has not provided the bridge plugs, completion packers and TRSVs to OGDCL then certificates of satisfactory performance issued by authorized officials of at least three (3) different multinational E&P companies or other renowned E & P companies (not belonging to the manufacturer's country of Origin) regarding the indented bridge plugs must be provided with the technical bid.	
10	The certificates must either be on the company letterhead or Official Email indicating the Name & Designation of the issuing Personal along with complete contact details and address. The bidder must provide latest E-mail to directly verify the authenticity of these certificates/Emails from the issuing authority/company.	
11	Certificates/Emails issued by supply houses. etc. will not be acceptable.	
12	<b><u>Financial Reports of the Bidder and Manufacturer</u></b> In case Bidder or Manufacturer has not supplied completion material to OGDCL then it is required to submit original print of the annual audited accounts reports for the last three (3) consecutive years (along with attested English Copies) of the Bidder and Manufacturer separately(In case of Bidder & Manufacturer are not same) in order to verify its liquidity position, revenues, profitability of the company.	
13	<b><u>Delivery Requirement</u></b> The desired delivery period is 6 months C&F Karachi from the date of LC establishment	
14	<b><u>Technical and Financial Evaluation Criteria</u></b>	
15	The technical and financial evaluation will be carried out on complete package basis Bidders are requested to submit their bids as per SOR without missing any line item	
16	The bidders are advised to quote all the line Items and in case of any issue the bidders should clarify during pre bid submissions clarifications and ensure the quote of each and every line Item.	
17	<b><u>Technical Data Sheets and Technical Literature</u></b>	
18	Bidders are required to submit the technical data sheets of all the line items individually must specifying the casing range, metallurgy, yield strength, pressure rating, temperature rating, elastomer, ODs, IDs, lengths, etc.	
19	<b><u>Services Setup</u></b>	
20	The Bidder/Manufacturer to provide documentary evidence that they have their own or authorized services set up in Pakistan with at least 2 to 3 competent and experienced service engineers in Pakistan for successful execution of jobs.	
21	The Authorized/Local services set up of bidder to provide the Pictures & Street Address of its local set up. OGDCL Team may visit the Un Announced to Inspect the set up.	
22	The service provider must have sufficient number of service engineers to handle multiple simultaneous jobs.	
23	The bid proposal should essentially include the CVs of Engineers that are expected to be deployed for the job, the lead service engineers must have more than 20 completion jobs experience, whereas the other must have a minimum of 10 completion jobs experience. OGDCL will have the right to ask the service provider to replace the engineer while the job is being executed.	
24	The bidder will ensure to send Local Service Engineer at Rig site within 1-2 days (maximum) after receiving mobilization notice from OGDCL.	

25	The stand by rates will be applicable when there is a delay encountered in the job and the service engineer has already reached at job location. Standby rates should not be more than 50% of the operating rates. Bidder is required to quote standby rates separately at serial no 10	
26	The bidder to confirm that operating day rate will commence/applicable if the service engineer reaches at job location at or before 6 pm, operating day rate of service engineer on arrival and departure will only be included in the service ticket if the working hours on arrival day and departure day are at least 6 hours (1/4 day) on both occasions or mutually agreed at the job location.	
27	The bidder to quote lump sum Mob/De-Mob charges for the service engineer which should include all transportation charges, hotel stay charges (if any) during travelling to the OGDCL site.	
28	The bidder to confirm that the quoted services rates will be valid till the consumption of the Purchase Order Equipment and its associated service order.	
29	Only one Service Engineer charges will be applicable to carry out the completion Job	
30	Boarding lodging of Completion Engineer at Rig site will be the responsibility of OGDCL. However OGDCL will not provide any transport to service Engineer/tools to reach at rig site, it will be the exclusive responsibility of the service provider to arrange the transportation for the service engineer/tools from the base to the OGDCL site and back to the base.	
31	The Payment will be made as per actual services rendered at any OGDCL well on as and when required basis.	
32	The service rates are to be quoted in US Dollars, however the payment mode will be in 100% equivalent Pak rupees as per the exchange rate prevalent at the date of payment. The Payment will be made as per actual days for which the services are rendered.	
33	<b><u>THIRD PARTY INSPECTION</u></b>	
	OGDCL will arrange third party inspection of the equipment, bidder to confirm that all necessary assistance will be provided to the third party inspector(s). The tentative scope of third party Inspection is as follows	
	i. Pre shipment visual Inspection of the Finished Equipment that the equipment is brand new/unused and as per purchase order specifications	
	ii. Verification of documentation / certifications confirming that the manufacturers capability to design bridge plugs & accessories as per API 11-D1 certification testing requirements.	
	iii. Verification of mill test certificates to confirm the metallurgy, pressure and temperature ratings of all the items as per purchase order specifications.	
v. Verification of complete dimensions and specifications of all the equipment as per purchase order and engineering data sheets provided by bidder e.g. ODs, IDs, lengths, casing range, temperature rating, pressure rating etc.		
<b><u>Other Terms &amp; Conditions</u></b>		
1	Clean Acceptance of terms & conditions of Tender Document, Schedule of Requirement is required from the bidder.	
2	Shipment from ACU Member Countries: In case of shipment from ACU member countries, the LC beneficiary should be of that particular country from where the consignment is being shipped	
3	<b><u>Foreign Procurement Payment Terms</u></b> (Competitive Bidding, Pre-qualification and Proprietary Mode of Procurement): Following payments methods have been approved for Competitive Bidding/Press Tender, Prequalification and Proprietary mode of procurement effective from February 27, 2018.	
3.i	<b><u>Tender value less than or equal to US\$ 200,000:</u></b> Payment to the Contractor/ bidder in foreign currency shall be made by establishing in favor of the Contractor an irrevocable Letter of Credit (hereinafter called the L/C). 70 % Payment (s) under the L/C will be made for the FOB/ CFR, / CPT (as the case may be) price of material of each shipment upon submission of the shipping documents. Balance 30% Payment will be released after receipt, inspection and acceptance of material.	

3.ii	<p><b><u>Tender value more than US\$ 200,000:</u></b></p> <p>Payment to the Contractor/ bidder in foreign currency shall be made by establishing in favor of the Contractor an irrevocable Letter of Credit (hereinafter called the L/C). 80 % Payment (s) under the LC will be made for the FOB/ CFR / CPT (as the case may be) price of material of each shipment upon submission of the shipping documents. Balance 20% Payment will be released after receipt, inspection (in addition of pre-shipment inspection) and acceptance of material</p>	
4	<p>The Bidding Procedure is "Single Stage - Two Envelope Procedure": All bidders are required to carefully read bidding procedure and terms &amp; conditions elaborated in OGDCL's Tender Document uploaded on Company's website under heading "MASTER SET OF FOREIGN TENDER DOCUMENT (PRESS-SINGLE STAGE TWO ENVELOP) 05-01-2022</p>	