



**KPD-TAY COMPRESSION PROJECT**  
 Tender Enquiry No.: PROC/FC/PROJ/KPD-TAY/COMP/5313/2022  
**PRE-BID CLARIFICATION # 38**



One of the bidder has asked following queries, OGDCL/ENAR's response is as follows:

Sr. No.	Tender Documents Reference	Bidder's Query	OGDCL/ENAR's Response
1	Clause 24.1 a) Foreign Supply Payments Milestones, Conditions Of Contract Sheet 34 of 74	As current payment terms are very negative for Bidders, Bidder will therefore request OGDCL to allow payment on partial shipment on Exwork basis as per price break in Bid price schedules (i.e. Appendix-C2, C3, C4 and C5) which will help to improve negative cash flow.	Not Acceptable. Bidder to adhere to Tender Document Requirements.
2	Clause 24.1 a) Foreign Supply Payments Milestones, Conditions Of Contract Sheet 34 of 74	<p>Due to very negative cash flow, Bidder will request to change Foreign supply items for local bidder as per below proposed terms to minimize impact of negative cash flow for bidders.</p> <p>1. Advance Payment against Advance Payment Guarantee and as stipulated 10% of LC Value in clause # 24.1</p> <p>2. Shipment of Material &amp; Equipment: (Note – 1 &amp; 2) <del>50%</del> 60% of Shipment Value on Exwork basis (Partial Shipment shall be allowed)</p> <p>3. Inspection and Acceptance of material and equipment at site 10% of shipment value Note – 1 &amp; 3)</p> <p>4. On complete delivery of all the operational manual technical literature 05% of LC Value material at site and submission of operational manual technical literature</p> <p>5. After successful completion of Provisional Acceptance Certificate <del>40%</del> 5% of LC Value performance test &amp; Issuance of Provisional Acceptance Certificate</p> <p>6.a Payment, after successful (RGT) on submission of Taking Over Certificate <del>40%</del> 5% of LC Value completion of Reliability Guarantee Test (RGT) on submission of Taking Over Certificate</p>	<p>Not Acceptable. Bidder to adhere to Tender Document Requirements, otherwise the bid proposal may be rejected.</p> <p>Furthermore, partial shipments and partial payments are already allowed in the tender document.</p>
3	24.2 a) Local Supply Payments Milestones, Conditions Of Contract Sheet 38 of 74	<p>Due to very negative cash flow, For Local Supply portion, please change payment terms as per below requested terms to minimize impact of negative cash flow for bidders.</p> <p>Ten Percent (10%) of the LC amount as advance against Advance Payment Guarantee</p> <p>Sixty percent (60%) shall be paid on <del>Exwork delivery/Inspection of equipment &amp; packages at preject-site-</del> Ten percent (10%) Inspection of equipment &amp; packages at project site</p> <p><del>Fifteen</del> Ten Percent (<del>45-%10 %</del>) shall be paid after successful completion of performance test on submission of provisional acceptance certificate</p> <p>Final payment of <del>Fifteen</del> Ten Percent (<del>45-%10 %</del>) shall be paid, after successful completion of Reliability Guarantee Test (RGT) on submission of Taking-Over Certificate.</p>	Not Acceptable. Bidder to adhere to Tender Document Requirements, otherwise the bid proposal may be rejected.