



**OIL AND GAS DEVELOPMENT COMPANY LIMITED  
KUNNAR OIL FIELD, TANDO JAM HYDERABAD SINDH**

**SCHEDULE OF REQUIREMENT  
ANNEXTURE - A-1**

**Subject: Procurement of Demulsifier for Crude Oil of Kunnar Oil Field (TE/05/KNR-PF/2021)**

Description with Brand Name	Quantity	Unit Rate (PKR/Ltr)	Total Cost (PKR)
Demulsifier Chemical • EC-2010-A • DMO-86000 • PCD-9395 • UDM-640H • KT-6	3120 (Ltr)/ 15 Drums	..... (PKR/Ltr)	..... (PKR)
<b>GST (17%)</b>			..... (PKR)
<b>Total Cost Incl. GST (PKR)</b>			..... (PKR)

1. Kunnar Oil Field of OGDCL intent to procure a suitable chemical (3120 Ltrs, 15 Drums) for crude Oil production streams treatment to break the water in oil emulsion and achieve BS&W  $\leq 0.05\%$  and salt content up to  $\leq 5\text{PTB}$  in minimum possible time to meet refining companies specifications on the basis of given ‘Terms & Conditions’.

**2. System Information**

There are two production streams from i. Naturally Flowing Wells and from ii. Artificial Lift (Jet Pump Operated) wells.

**i. Naturally Flowing Wells**

- a) The production streams from naturally flowing wells (KNR-2, KNR-3 & KNR-7) are commingled in a common header at plant inlet.
- b) An injection point for Demulsifier is available in this header.
- c) After separator and stabilization unit the crude goes into storage tank.

**ii. Artificial Lift (Jet Pump Operated)**

- a) Production streams from artificially lift wells (KNR-9, KNR-10, KNR-11 and KNR-12) after respective liquid gas separator vessels, are combined in a header and transported to Crude storage tanks.
- b) Demulsifier injection points are available at individual well production line between separator and storage tank.

**iii. Crude Storage, Settling and Water Drain**

- a) Both Streams from natural and artificial lift wells are combined in same storage tank for setting/ drainage of water and subsequent dispatch of ‘On Spec’ crude to refineries through tankers. The available settling time in the storage tank is approximately 12 hrs.

**3. Weather Conditions**

The ambient temperatures of Kunnar – Hyderabad are as below,

Month	Jan	Jul
Average high °C (°F)	25.0 (77.0)	37.4 (99.3)
Average low °C (°F)	11.1 (52.0)	27.8 (82.0)

Record low °C (°F)	3.3 (37.9)	21.4 (70.5)
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**Note: The major problem is faced at Kunnar during winter season to meet dispatch specifications of Crude oil (i.e. BS&W ≤ 0.05% and salt content up to ≤ 5PTB) when ambient temperatures are very low. Bidders should offer a product that could perform at low ambient temperatures i.e. ≤10 °C.**

If required, bidders are welcome to visit the site prior to bid submission for better understanding of production system, available injection points and obtain samples to perform lab tests to recommend their best techno-commercially economical product.

Bidders should ensure the confidentiality of information provided in this document and obtained in due course of bidding process.

## **Terms and Conditions**

All bidders must comply following terms and conditions and specs. In case of non-compliance OGDCL will have the right to reject the bid.

### **1. Company Information**

i.	Complete company information with contact details of business address and manufacturing facility should be provided with the bid.	Bidder to provide as mandatory requirement
ii.	In case of local agent / representative, the bidder shall have to provide ORIGINAL AUTHORITY LETTER issued by manufacturer to bidder for quoting their product and assuring to supply accordingly.	
iii.	Company should have at least 15 years of experience for manufacturing and sale of Demulsifier and chemicals for oil and gas sector.	Bidder to provide
iv.	ISO 9001-2008 quality management certificate for manufacturing plant to be provided with technical bid.	
v.	Detail CV of officials/ site visit team should be provided for after sale technical support if required to address performance problems.	
vi.	Total 10 years minimum and higher experience will be appreciated of manufacturing & sale of offered or similar product.	Bidder to confirm

### **2. Product Information**

i.	Brand Name of offered product.	Bidder to provide
ii.	MSDS Sheet clearly mentioning range of <b>active ingredients</b> .	
iii.	Bidder should provide specific bottle test method for dosage optimization during usage of the product, along with bid.	Bidder to provide
iv.	Minimum shelf life of product should not be less than 2 years.	Bidder to confirm
v.	Complete product data memorandum, chemical specification, and percentage of active ingredients, application notes, storage, and handling, dosing rate and disposal recommendations.	Bidder to provide
vi.	The supplier is required to provide verification / certification of quality control specifications of the offered Demulsifier.	Bidder to provide
vii.	<b>Compatibility with other chemicals (i.e. H<sub>2</sub>S Scavenger, CO<sub>2</sub> Scavenger, Corrosion inhibitors and Scale Inhibitor).</b>	Bidder to provide
viii.	<b>The product should have;</b> <b>Appearance:</b> Liquid <b>Color:</b> Gold to amber like <b>Odour:</b> Hydrocarbon like <b>Flash point:</b> ≥ 40° C <b>Melting point/Freezing point:</b> Pour point < -46.6° C <b>Water solubility:</b> Dispersible <b>Viscosity, dynamic:</b> 19 mPa.s (@25° C approx. <b>Viscosity, kinematic:</b> 13.6 mPa.s (@40° C) approx.	
ix.	<b>The offered product should already be tested / used / approved for Kunnar Field or any other E &amp; P having similarly chemistry.</b>	Bidder to Comply
x.	The bidder is also required to provide as evidence the end user comments/recommendations on the company letter head (supplied to any E & P	Bidder to provide

	company in Pakistan or worldwide) where the offered Demulsifier has been supplied and used showing that the same offered product has worked with satisfactory results.	
xi.	Effective Dosage Rates of Demulsifier to achieve BS&W $\leq 0.05\%$ and Salt $\leq 5$ PTB for winter (when ambient temp $< 10^\circ\text{C}$ ) and for summer (when ambient temp $> 40^\circ\text{C}$ ) should not be greater than 70 ppm.	Bidder to accept
xii.	For the proposed Demulsifier based on specified water / crude / gas analysis, bidder to carry out Simulation / Laboratory Tests (Bottle Test) or other high-tech selection criteria for compatibility and effectiveness of offered product and results to be attached with technical bid.	Bidder to provide
xiii.	OGDCL may get the sample of the supplied product tested by a 3 <sup>rd</sup> party independent laboratory for confirmation/verification of given specifications in MSDS sheet accordingly. In case the specifications does not meet as per MSDS sheet, the consignment shall be rejected and may lead supplier for black listing.	Bidder to accept
xiv.	OGDCL shall review report for techno-commercial suitability of material in terms of effective dosage rates. The OGDCL will have full right to accept/ reject the reported final results without assigning any reasons.	Bidder to accept

### 3. After Sales Services.

i.	After supplied Demulsifier is received at field(s), supplier has to depute his professional(s) within two weeks of receipt of material at site in order to help settling & optimizing dosage rates and to monitor effectiveness of supplied product at no additional cost to OGDCL	Bidder to confirm.
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### 4. Packing and delivery

i.	The ordered quantity of Demulsifier shall be packed in robust type drums in palletized packing as per internationally acceptable standards suitable for sea and road transportation and manufactures recommendation with proper labelling (i.e. Product name, supplier's name, consignee's name, Manufacturing and expiry dates, contract details, port of shipment, country of origin, product batch number, Approx. weight of drum in Ltrs/US. (55 US Gallons/ 208 Liters).	Bidder to comply
ii.	Delivery period: Within <b>56 calendar days (8 weeks)</b> after issuance of purchase order.	Bidder to accept
iii.	Bidder will supply/deliver the chemical to Kunnar Oil Field site on FOR basis.	Bidder to comply
iv.	LD charges in case of late delivery will be imposed up to 5% of PO value excluding GST as per tender document, clause # 14	Bidder to accept

### 5. Inspection of Material

i.	Supplier will provide material as per specification along with 3 <sup>rd</sup> party inspection firm vetted chemical analysis of batch(es) and Quality Inspection Report of Manufacturer, in case of imported product, Foreign shipping Documents as a proof of genuine buying etc.	Bidder to comply
ii.	Physical Inspection of Supplied material will be carried out by OGDCL at site.	Bidder to accept

### 6. For Invoicing

Description with Brand Name	Quantity	Unit Rate (PKR/Ltr)	Total Cost (PKR)
Demulsifier Chemical <ul style="list-style-type: none"> <li>• EC-2010-A</li> <li>• DMO-86000</li> <li>• PCD-9395</li> <li>• KT-6</li> <li>• UDM-640H</li> </ul>	3120 (Ltr)/ 15 Drums	..... (PKR/Ltr)	..... (PKR)

<b>GST (17%)</b>	..... (PKR)
<b>Total Cost Incl. GST (PKR)</b>	..... (PKR)

**Note:** As per para # 18.4 of Tender Documents TE/05/KNR-PF/2021, “OGDCL reserves the right at the time of award of order to increase or decrease a reasonable extent in the quantity of goods specified in the Tender Document without any change in price or other terms and conditions.”

**7. Mode & Schedule of Payment**

i.	Payment will be made through cross cheque from H.O OGDCL, after delivery and inspection of supplied material at site.	Bidder to accept
ii.	Partial Payments will not be made, in any case.	Bidder to accept
iii.	Performance Bank Guarantee will be released as per clause # 10 of Tender Documents and Annexure-I	Bidder to accept

**8. Bidding Ceremony**

i.	OGDCL encourages the bidders to Participate in Bidding ceremonies, in person.	Bidder to accept
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**9. Confidentiality**

i.	Bidders to ensure the confidentiality of information provided in this document.	Bidder to accept
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# **TENDER DOCUMENTS**

**TENDER ENQUIRY NO: TE/05/KNR-PF/2021**

**“Procurement of Demulsifier for Crude Oil of  
Kunnar Oil Field”**

**FIELD MANAGER KUNNAR OIL FIELD  
(LOCAL PROCUREMENT)  
OIL & GAS DEVELOPMENT COMPANY LIMITED**

**BID OPENING DATE: June 14, 2021**

**OGDCL SALES TAX REGISTRATION**

**NO. 07-02-2802-001-55**

**INVITATION FOR BIDS**

**BIDDING DOCUMENT**

**TENDER NO. TE/05/KNR-PF/2021**

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# **OIL & GAS DEVELOPMENT COMPANY LIMITED**

## **Kunnar / KPD - TAY**

**NO: TE/05/KNR-PF/2021**

**Dated: 24-05-2021**

### **SUBJECT: “Procurement of Demulsifer for Crude Oil of Kunnar Oil Field”**

Oil & Gas Development Company Limited (hereinafter referred to as the Purchaser) invites sealed bids from eligible Bidders for supply and delivery of ‘Demulsifer’ described in the schedule of requirement as Annexure “A-1” hereof.

The technical bid will be opened first on the date mentioned in SOR / Tender Notice. The financial bids of the technically qualified bidders will be opened publicly. Technical evaluation report will be published on OGDCL’s website before financial bid opening.

### **1. INSTRUCTIONS TO BIDDERS**

1. 1. The Bidder shall bear all cost associated with the preparation and delivery of its Bid, and the Purchaser will in no case be responsible or liable for those costs.
1. 2. In case of any doubt as to the meaning of any portion of the Specifications or other Terms and Conditions, Bidder may seek clarification of the same in writing, but not later than one week prior to deadline for submission of bid prescribed by the Purchaser.
1. 3. At any time prior to the deadline for submission of Bids, a modification in bidding document in the form of an addendum may be issued in response to a clarification requested by a respective Bidder or even whenever the Purchaser considers it beneficial to issue such a clarification and/or amendment to all Bidders. Any clarification/amendment issued (in general) shall be addressed to all the prospective Bidder(s) who have purchased/downloaded the Tender Documents.
1. 4. Bidders are required to submit their Bid, which will bear words “**CONFIDENTIAL**” and tender # **TE/05/KNR-PF/2021, “Procurement of Demulsifer for Crude Oil of Kunnar Oil Field”**.
1. 5. The Purchaser does not take any responsibility for collecting the Bids from any Agency.
1. 6. The Purchaser reserves the right to increase or decrease the quantities or may cancel any or all items shown in the Schedule of Requirement, without assigning any reason thereof.

1. 7. The Purchaser Reserve the right to have the items inspected by its own representative.
1. 8. It must be indicated in the offer that the quotation fully conforms to Technical Specifications and Terms and Conditions of the Tender.
1. 9. The Purchaser reserves the right to accept or reject any Bid and to annul the bidding process and reject all the Bids at any time prior to award of Purchase Order without assigning any reason and without thereby incurring any liability to the affected bidder(s) or any obligation there under.
1. 10. Unsolicited advice/clarifications and personal approaches by the Bidder at any stage of evaluation are strictly prohibited and shall lead to disqualification.
1. 11. In the event that the Bidder submits an alternative Bid(s) whether in whole or against any of the items, a group or sub-group in addition to its Main Bid, the Bids must be marked as “Main Bid” and “Alternative Bid”. Alternative bid(s) which do not conform to the specifications, but meet the performance prescribed in, or the objectives of, the specifications may be submitted. However, only the Alternative Bid of the Bidder whose Main Bid is the lowest evaluated bid will be considered.
1. 12. A Bidder, who wishes to have its Alternative Bid(s) considered on an equal basis with all other (Main) Bids, must submit a Bid Bond for each Alternative Bids, an Alternative Bid must be submitted in a sealed envelope clearly marked “Alternative Bid”, separate from the Main Bid.
1. 13. The Bidder is expected to examine all instructions, forms, terms and specifications in the Bidding Documents. Failure to furnish all information required by the Bidding Documents or submission of a Bid not substantially responsive to Bidding Documents in every respect will result in the rejection of the Bid.
1. 14. All prospective bidders are advised to read carefully all terms & conditions enunciated in the Tender Documents prior to filling / submission of their quotation.

## **2. BID PRICES**

2. 1. Firm Bid Prices must be quoted as per format of schedule of requirement (SOR).
2. 2. Bidding form Annexure-B to Annexure-E must also be duly filled-in, stamped and signed by authorized representative of Bidder.
2. 3. Prices must be quoted in Pakistani currency inclusive of all taxes and duties, indicating unit price and total Bid prices. GST must be quoted separately along with copy of GST Certificate. Bids offering prices in foreign currency will be rejected. Conditional bid / bid having any prices adjustment formula will also are rejected.
2. 4. Prices must be quoted including all charges like handling, loading, transportation and unloading, Octroi and Zila Tax etc. for delivery of material at Purchaser’s stores located at KUNNAR OIL FIELD.
2. 5. Quoted price shall be valid for 120 days from the opening date of the Financial Bid.
2. 6. Technical brochure/literature confirming Size, Brand & Country of Origin of quoted items/material must be attached with the Technical Bid (where deemed necessary).

2. 7. Any quotation not confirming to Clause 2.1 to 2.6 shall be rejected without any right of appeal.

### **3. EARNEST MONEY**

3. 1. The bidder(s) shall furnish, as part of his bid, a Bank Draft/Call Deposit/Pay Order/ Bank Guarantee (As per Annexure-F), issued by the scheduled bank operating in Pakistan, in favor of purchaser as per amount mentioned in Tender Notice/ SPR as Earnest Money with technical bid (No Exemption of bid bond is allowed as per PPRA rule 2004 whether the bidder is from public or private sector). Any Bid no accompanied by earnest money with technical bid shall be rejected without any right appeal.
3. 2. Short earnest money or crossed cheque as earnest money is not acceptable.
3. 3. The earnest money of un-successful bidder(s) will be returned after award of local purchase order to successful bidder(s). The earnest money of successful bidder(s) will be discharged/returned upon bidder(s) furnishing the required bank guarantee/ Performance bond and executing the order/contract.
3. 4. The earnest money of bidder(s) whose bid is rejected under clause 2.7 will be returned forth-with.
3. 5. The earnest money shall be forfeited:
  3. 5. 1. If a bidder withdraws its bid during the period of bid validity.
  3. 5. 2. In case the successful bidder(s) fails to furnish performance bond as per clause 10.1.

### **4. SEALING AND MARKING OF BIDS**

4. 1. The Bidder shall furnish Technical & Financial bids in two separate sealed envelopes.
4. 2. Technical Bids will be opened first.
4. 3. Only Financial Bid of Technically responsive bidders will be opened publicly.
4. 4. Financial Bids of technically non responsive bidders will be returned after award of Local Purchase Order to successful bidder(s).
4. 5. The bid shall be submitted in a sealed envelope marked as under:-

#### **I/C PF & Corrosion**

Kunnar LPG & Oil Field,  
Oil & Gas Development Company Limited  
C/O TCS Tando Jam District Hyderabad, Sindh-Pakistan  
Phone No. Direct: 022-2789216-17  
E-mail: [kunnar\\_corrosion@ogdcl.com](mailto:kunnar_corrosion@ogdcl.com)

4. 6. The envelope shall also bear the word “**CONFIDENTIAL**” and following identifications:-

**Tender Enquiry No. TE/05/KNR-PF/2021**  
**“Procurement of Demulsifier for Crude Oil of Kunnar Oil Field”**

**DON'T OPEN BEFORE 1100 HRS ON 8-June-2021**

**TECHNICAL/FINANCIAL BID(s) (INDICATE ONE ON EACH ENVELOPE)**

4. 7. If the envelope is not marked, as instructed above, the Purchaser will assume no responsibility for the misplacement or premature opening of Bid.

**5. DEADLINE FOR SUBMISSION OF BIDS**

5. 1. All Bids must be delivered/ dropped in the Office of I/C PF & Corrosion Kunnar Oil Field on or before the prescribed deadline of 10:30 hrs on above mentioned date.
5. 2. Any bid submitted to Head Office OGDCL shall be treated as cancelled.

**6. LATE BIDS**

6. 1. Any bid received by the Purchaser after the prescribed deadline for submission of bids will be rejected and returned un-opened to the bidder.

**7. BID OPENING**

7. 1. OGDCL will open the Technical/Financial Bid(s), in the presence of bidders/representative who may choose to attend on date, time & location mentioned above.
7. 2. The bidder's names, bid prices (with or without discount) including bid price modification and bid withdrawals, if any, and the submission of requisite Earnest Money will be announced at the time of Financial bid opening.
7. 3. OGDCL will examine the bids to determine whether they are complete, no computational errors have been made, the required sureties have been furnished, documents have been properly signed, and the bids are generally in order.
7. 4. Arithmetical errors found will be corrected as follows:
7. 5. Where there is a discrepancy between amount in figures and word, the amount in word will prevail.
7. 6. Where there is a discrepancy between the unit price and the total amount derive from the multiplication of the unit price and the quantity, the unit price as quoted will govern, unless there is an obvious gross arithmetical error in unit price, in which event, the extended amount quoted would prevail.
7. 7. In case the due date of bids opening falls on a holiday, the bids shall be opened on the next working day.

**8. DETERMINATION OF RESPONSIVENESS**

8. 1. After opening of the bids, the purchaser will determine whether each bid is substantially responsive to the requirements of the bidding documents.

8. 2. For the purpose of this clause, a substantially responsive bid is one, which conforms to all the terms and conditions of the bidding documents without material deviation. A material deviation is one which means inconsistent with the bidding document, affects in any substantial way the scope, quality or prescribed delivery schedule or which limits in any substantial way, the purchaser's right or the bidder's obligation under the contract.
8. 3. A bid determined to be a non-responsive will be rejected by the purchaser and shall not subsequently be made responsive by the bidder by correction of the non-conformity.
8. 4. The purchaser may waive any minor deviation non-conformity or irregularity in a bid, which does not constitute a material deviation, provided that the waiver does not prejudice or affect the relative standing order of other bidder(s).
8. 5. To assist in determining a bid's responsiveness the bidder may be asked for a clarification of his bid. The bidder is not permitted, however, to change bid price or substance of his bid.

## **9. ISSUANCE OF LOCAL PURCHASE ORDER (LPO)**

9. 1. The purchaser will issue the local purchase order (LPO) to the successful bidder whose bid is determined to be technically responsive and financially lowest evaluated.
9. 2. Terms & Conditions (General) of LPO are available at Annexure-H.

## **10. PERFORMANCE BOND**

10. 1. The successful bidder will have to submit a performance bond in the shape of bank guarantee equal to 10% of total value of order exclusive of GST, from any schedule bank in Pakistan as per format attached at Annexure-F within 10 days of the receipt of Purchase Order.
10. 2. In case the successful bidder fails to furnish performance bond, the firm shall be debarred from participation in any future tender of the purchaser in addition to the action taken against such bidder.
10. 3. The purchaser reserves the right to check the authenticity of performance bond from the concerned Bank.

## **11. PAYMENT**

11. 1. Payment 100 % after complete delivery & inspection of material acceptance by OGDCL at site.

## **12. DELIVERY SCHEDULE**

12. 1. The delivery against the tender "**Procurement of Demulsifier for Crude Oil of Kunnar Oil Field TE/05/KNR-PF/2021**" is to be completed **WITHIN 08 weeks** from the date of receipt of confirm purchase order.

### **13. EXTENSION IN THE DELIVERY / COMPLETION PERIOD**

13. 1. Provision of the services shall be made by the supplier in accordance with the given delivery schedule in purchase order.
13. 2. The supplier may claim extension of the time limits as set forth in the purchase order in case of :
  13. 2. 1. Changes in Scope of Work or in the specifications of goods, material & equipment by the OGDCL.
  13. 2. 2. Delay in provision of clarifications regarding material, drawings and services by the OGDCL
  13. 2. 3. Force Majeure pursuant to clause 15.
13. 3. Justified reasons subject to a written request high-lighting the same within a period of seven working days prior to expiry of delivery period mentioned in Purchase Order.
13. 4. It should be noted that a request for extension in delivery/completion period shall be considered only if the supplier/contractor agrees in writing to pay any increase in taxes or any other charges levied by the government during the extended delivery period. OGDCL shall not bear any additional price increase during the extended period.
13. 5. In case of extension in delivery period, the supplier/contractor will extend validity of Performance Bond accordingly at his cost.
13. 6. If the supplier/contractor fails to supply/complete the ordered services for any reason, within stipulated time, his Performance Bond with the purchaser shall be forfeited and material shall be purchased from elsewhere at his risk and cost.

### **14. PENALTY**

14. 1. Subject to clause 15 of tender document, if the supplier/contractor fails to deliver any or all of the goods/services within the time period(s) specified in the LPO/Contract, the purchaser shall, without prejudice to other remedies under the LPO/contract, deduct from the contract price/Bank Guarantee as liquidated damages, a not more than 0.5% of the LPO/Contract per week or part thereof for first four weeks, 1.00% per week for next four weeks and 1.5% per week exceeding four weeks up to maximum extent of 5% of the LPO/ Contract value.
14. 2. In case the purchaser is satisfied that the delayed/defective shipment was due to some mistake or other circumstances beyond the control of contractor and the contractor has not intentionally or negligence contributed in the delay, the purchaser may impose liquidated damages for not more than a sum equivalent of 2.5% of delayed or defective shipment per week or part thereof for first two weeks, 1% per week for next three weeks and 1.5% per week exceeding 5 weeks but not exceeding the 5% of LPO/Contract value of the delayed/ defective shipment provided that contractors take immediate remedial measures for the replacement of effective shipment and take prom steps to mitigate the delay. The purchaser may however, impose liquidated damages (a) above if delayed for defective shipment has affected the project completion scheduled or has resulted in production losses.

14. 3. Even after imposition of LDs, if the supplier fails to materialize the delivery (Material/Services) the purchaser reserves the right to cancel purchase order/contract and to forfeit the guarantee (applicable) after intimating the supplier for such cancellation forfeiture.
14. 4. For failure to comply with delivery schedule of purchase order, penalty will be imposed on defaulting supplier as under:-
  14. 4. 1. The penalty is at 1% of the cost of entire order (excluding GST) or of such items as remains unsupplied for every day up to maximum of 5% for 10 days exceeding the delivery period.
  14. 4. 2. If the material is not supplied even after paying penalty for 10 (ten) consecutive days. OGDCL reserves the right to cancel supply order and to obtain the required items from elsewhere at your risk and cost.
  14. 4. 3. In case supplier fails to deliver the goods against order, the purchaser reserves the right to claim interest/financial charges from the supplier.

## **15. FORCE MAJEURE**

15. 1. The supplier shall not be liable for penalty for delay in delivery of ordered goods, if, and to the extent delay in delivery or other failure to perform his obligation under the purchase order, of being the result of occurrence of Force Majeure i.e. causes such as natural calamities, war, civil disturbance, military action, fire as well as other circumstance proved to the satisfaction of the purchaser to be beyond the reasonable control of the supplier, which may impede the fulfillment of the obligations under the purchase order.
15. 2. The supplier shall notify the purchaser promptly of the occurrence of Force Majeure and submit his case in writing within 07 days of such occurrence.
15. 3. If any of the party is prevented to fulfill its assumed obligations by Force Majeure of constant duration of at least one month, the party shall meet for negotiation. If no satisfactory agreement is reached within a period of two months from the commencement of the Force Majeure conditions, either party shall have the right to cancel the purchase order with immediate effect.

## **16. INSPECTION AND TEST**

16. 1. The OGDCL's representative(s) shall have the right to inspect and/or test the goods to confirm their conformity with respect to specifications mentioned in the Purchase Order. The representative of Field Manager Kunnar Oil Field will witness the inspection (where so required).
16. 2. Should any inspected or tested goods fail to conform to the specifications the purchaser shall reject them and supplier shall replace the rejected goods. All costs incurred on such replacement shall be entirely born by the supplier.
16. 3. Rejected material shall be moved/ replaced by the supplier within 07 days from the receipt of letter/fax issued by the Field Manager Kunnar Oil Field. The supplier shall be liable for the storage charges at 0.5% (half percent) of the cost of rejected material on every day basis, if the same is not removed within seven days.

16. 4. Acceptance/rejection of the material by 3rd party will be final and binding on both the parties.

## 17. WARRANTY

- 17. 1. The supplier/ contractor shall warrant that all supplied material under purchase order shall be according to specifications given in Purchase Order and approved drawings/design etc. Any deviation in material, drawing/design (where applicable) will be replaced by the Supplier/ Contractor at his cost.
- 17. 2. OGDCL shall promptly notify the supplier in writing, of any claims arising under this warranty.
- 17. 3. The supplier/ contractor will invariably provide warranty/guarantees

## 18. QUALIFICATION OF SELECTED BIDDERS

- 18. 1. OGDCL will determine to its satisfaction whether the bidder selected as having submitted the lowest evaluated, technically responsive bid qualifies to satisfactorily perform the order.
- 18. 2. The determination will take into account the bidders financial, technical & production capabilities, availability of items ordered for. The bidder shall provide necessary documents as proof along with the bid.
- 18. 3. Any affirmative determination will be a pre-requisite for award of the purchase order to the bidder. A negative determination will result in rejection of the bid.
- 18. 4. OGDCL reserves the right at the time of award of order to increase or decrease to a reasonable extent in the quantity of goods specified in the Tender Document without any change in price or other terms and conditions.

## 19. LITIGATION CLAUSE:

- 19. 1. Without prejudice to other right of the Company, tenderer, their subcontractors and other suppliers shall be disqualified from participating in the bidding process if:
  - 19. 1. 1. they are or have been at any time during the past five year, involve in litigation, arbitration or any other dispute or even that may in the opinion of the company, have material adverse effect on the Tender's ability to perform the Contract.
  - 19. 1. 2. Its involvement in litigation is chronic.
  - 19. 1. 3. Its past conduct or execution of works under contract has been poor.
- 19. 2. **You are encouraged to inform Managing Director & Head of Department on the following addresses/contacts, in case where any OGDCL employee ask for any type of favor whether monetary or in kind:-**

DESIGNATION	ADDRESS	TEL #	FAX #	E. MAIL
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Managing Director	OGDCL House, Jinnah Avenue, Islamabad	051-9209701	051-9209708	<a href="mailto:md@ogdcl.com">md@ogdcl.com</a>
I/C PF & Corrosion	Kunnar Oil Field, Tando Jam, Hyderabad	022-2789216	022-2761410	<a href="mailto:kunnar_corrosion@ogdcl.com">kunnar_corrosion@ogdcl.com</a>

Yours faithfully,  
For (Oil and Gas Development Company Limited)

**I/C PF & Corrosion**

Kunnar Oil Field,

Oil & Gas Development Company Limited

C/O TCS Tando Jam District Hyderabad, Sindh-Pakistan

Phone No. Direct: 022-2789216-17

E-mail: [kunnar\\_corrosion@ogdcl.com](mailto:kunnar_corrosion@ogdcl.com)

**GENERAL TERMS AND CONDITIONS:**

- A. BIDS MUST BE SUBMITTED UNDER TWO ENVELOPES BIDDING SYSTEM i.e. TECHNICAL & FINANCIAL BID SEPARATELY ON DUE DATE.
- B. FINANCIAL BIDS OF ONLY TECHNICALLY RESPONSIVE BIDDERS WILL BE OPENED PUBLICLY.
- C. AFTER TENDER OPENING "TECHNICAL BIDS" WILL BE REVIEWED. THE BIDS WILL BE BROUGHT TECHNICALLY AT PAR BY SEEKING CLARIFICATIONS. THE BIDDERS WILL **NOT** BE ASKED FOR ANY PRICE CHANGE IN THEIR FINANCIAL BIDS DUE TO CERTAIN CLARIFICATIONS AND SUBSEQUENT CHANGE IN THEIR TECHNICAL PROPOSALS. THE BIDDERS WILL **NOT** BE ALLOWED TO SUBMIT SUPPLEMENTARY PRICE PROPOSALS IN A SEPARATE SEALED ENVELOPE TO MAKE IT A PART OF THE ALREADY SUBMITTED UNOPENED FINANCIAL BIDS AND TO ADJUST THEIR QUOTED PRICE SUBSEQUENTLY AFFECTED DUE TO CHANGE IN TECHNICAL PROPOSALS.
- D. SEALED FINANCIAL BIDS OF TECHNICALLY NON-RESPONSIVE BIDDERS WILL BE RETURNED UN-OPENED.
- E. OGDCL RESERVES THE RIGHT TO REJECT ANY OR ALL THE BIDS WITHOUT ASSIGNING ANY REASON.
- F. QUOTED PRICES MUST BE FIRM (INCLUSIVE OF GST, OTHER TAXES, AND DUTIES).
- G. OGDCL EVALUATE THE BID(S) FULL PACKAGE WISE.
- H. **THE MAXIMUM DELIVERY TIME FOR SUPPLY ITEMS IS EIGHT (08) WEEKS FROM THE DATE OF RECEIPT OF FIRM PURCHASE ORDER**
- I. BIDDERS TO SUBMIT THEIR COMPANY PROFILES, EXPERIENCE OF SIMILAR SUPPLIES IN PAKISTAN ALONG WITH TECHNICAL BIDS
- J. ANY BID SUBMITTED TO HEAD OFFICE OGDCL SHALL BE TREATED AS CANCELLED.

**BIDDING FORM (TECHNICAL BID)**

Oil & Gas Development Company Limited  
Kunnar Oil Field,  
Tando Jam, Hyderabad, Sindh-Pakistan

Gentlemen,

1. Having examined the Bidding Documents including the specifications, the receipt of which is hereby acknowledged, we the undersigned offer to supply & deliver **Demulsifier for Crude Oil of Kunnar Oil Field** in conformity with specifications of the chemical and conditions of Tender Document.
2. We undertake if our bid is accepted, to commence delivery within **56** days from the date of receipt of your firm Purchase Order.
3. If our bid is accepted, we will provide the Performance Bond equal to 10% of the Purchase Order excluding GST, for due performance of the purchase order.
4. We agree to abide by all the terms & conditions of the tender for the period of \_\_\_\_\_ days (*Please specify days*) from the date fixed for receiving the same & it shall remain binding upon us and may be accepted at any time before the expiry of that period or any extension thereof agreed by us.
5. Until a formal Purchase Order is placed, this bid, together with your written acceptance thereof, shall constitute a binding contract between us. We understand that you are not bound to accept the lowest priced or any bid you may receive.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 201\_\_\_\_\_

(Signature)

(In the capacity of)

Duly authorized to sign Bid for and on behalf of

\_\_\_\_\_

(Signature of Witness)

Name: - \_\_\_\_\_

Address: - \_\_\_\_\_

**BID SUMMARY SHEET**  
**TENDER NO. (TE/05/KNR-PF/2021)**  
**(TO BE ATTACHED WITH TECHNICAL BID)**

1. Bidder Name \_\_\_\_\_  
Address, Phone & Fax No \_\_\_\_\_  
E-mail address \_\_\_\_\_
  
2. Manufacturer Name & \_\_\_\_\_  
Country of Origin: \_\_\_\_\_  
(Where required) \_\_\_\_\_
  
3. Item Quoted: \_\_\_\_\_
  
4. Price Validity: \_\_\_\_\_
  
5. Offered Delivery Period: \_\_\_\_\_
  
6. GST Registration No.: \_\_\_\_\_
  
7. Bidding Form (Annexure-B Attached with Technical Bid): a) Yes b) No
  
8. Bid Bond Attached with TECHNICAL Bid: a) Yes b) No
  
9. Any Deviation: \_\_\_\_\_

Signature: \_\_\_\_\_

Name & Designation: \_\_\_\_\_

Contact # \_\_\_\_\_

**BIDDING FORM (FINANCIAL BID)**

**Oil & Gas Development Company Limited  
Kunnar Oil Field,  
Tando Jam, Hyderabad, Sindh-Pakistan**

Gentlemen,

1. Having examined the Bidding Documents including the specifications, the receipt of which is hereby acknowledged, we the undersigned offer to supply & deliver “**Demulsifier for Crude Oil of Kunnar Oil Field**” in conformity with specifications of chemical and conditions of Tender for the sum of Rs. \_\_\_\_\_ (Total bid amount in words) (inclusive of all taxes) or such other sum as may be ascertained in accordance with the said conditions.

2. Until a formal Purchase Order is placed, this bid, together with your written acceptance thereof, shall constitute a binding contract between us. We understand that you are not bound to accept the lowest priced or any bid you may receive.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_

(Signature)

(In the capacity of)

Duly authorized to sign Bid for and on behalf of

\_\_\_\_\_

(Signature of Witness)

Name: - \_\_\_\_\_

Address: - \_\_\_\_\_

\_\_\_\_\_

**BID SUMMARY SHEET TENDER NO.**  
**(TE/05/KNR-PF/2021)**  
**(TO BE ATTACHED WITH FINANCIAL BID)**

1. Bidder Name \_\_\_\_\_  
Address, Phone & Fax No \_\_\_\_\_  
E-mail address \_\_\_\_\_
  
2. Manufacturer Name & \_\_\_\_\_  
Country of Origin: \_\_\_\_\_  
(Where required) \_\_\_\_\_
  
3. Item Quoted: \_\_\_\_\_
4. Price Validity: \_\_\_\_\_
5. Total FOR (Destination) Price (Without GST): Rs. \_\_\_\_\_
6. Total FOR (Destination) Price (With GST): Rs. \_\_\_\_\_
7. Amount of Bid Bond (without GST): Rs. \_\_\_\_\_
8. Validity of Bid Bond (Expiry Date): \_\_\_\_\_
9. Offered Delivery Period: \_\_\_\_\_
10. Payment Terms: \_\_\_\_\_
11. GST Registration No. \_\_\_\_\_
12. Bidding Form (Annexure-B-1 attached with TECHNICAL bid): a)Yes      b)No
13. Any Deviation: \_\_\_\_\_

Signature \_\_\_\_\_

Name & Designation \_\_\_\_\_

Contact # \_\_\_\_\_

**BANK GUARANTEE AS EARNEST MONEY**

Guarantee # \_\_\_\_\_

Date of Issue: \_\_\_\_\_

Date of Expiry: \_\_\_\_\_

Amount: \_\_\_\_\_

**Oil & Gas Development Company Limited**

**Kunnar Oil Field,**

**Tando Jam, Hyderabad, Sindh-Pakistan**

In consideration of \_\_\_\_\_ hereinafter called "THE BIDDER" HAVING SUBMITTED THE ACCOMPANYING Bid and in consideration of value received from (the bidder above), we hereby agree to undertake as follows:

1. To make unconditional payment of Rs. \_\_\_\_\_  
(Rupees \_\_\_\_\_) up on your written demand without further recourse, question or reference to the BIDDER or any other person in the specified Bid after opening of the same for the validity thereof or if no such period be specified, within 120 days after the said opening or if the Bidder, having been notified of the acceptance of his bid by the Purchaser during the period of bid validity:
  - a) Fails or refuses to execute the Purchase Order in accordance with the instructions to the Bidders, **OR**
  - b) Fails or refuses to furnish Performance Bond in accordance with the instructions to Bidders.
2. To accept written intimation(s) from you as conclusive and sufficient evidence of the existence of a default or non-compliance as aforesaid on the part of the BIDDER and to make payment accordingly within 03 (three) days of receipt of the written intimation.
3. No grant of time or other indulgence to or composition or arrangement with the Bidder in respect of aforesaid Bid with or without notice to us shall affect this Guarantee and our liabilities and commitments hereunder.
4. This guarantee shall be binding on us and our successors in interest and shall be irrevocable.

**(BANKER)**

**DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC.**  
**CERTIFICATE**

Submitted to OGDCL with the reference to Purchase Order No.\_\_\_\_\_ hereby declares its intention not to obtain or induce the procurement of any contract, right, interest, privileges or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any corrupt business practice.

Without limiting the generality of the foregoing, the Seller/ Supplier represents and warrants that it has fully declared the brokerage, commission, fees etc., paid or payable to anyone and not given or agreed to give and shall not be given or agree to give to anyone within or outside Pakistan either directly or indirectly through any national or juridical person, including its affiliate, agent, associate, broker, consultant, briber, finder's fee or kickback, whether described as consultant fee or otherwise, with the object of obtaining or including the procurement of a contract right, interest, privilege or other obligation or benefit in whatsoever form from GOP except that privilege or other obligation or benefit in whatsoever form from GOP except that which has been expressly declared pursuant hereto.

The Seller/ Supplier certifies that it has made and will make full disclosure of all agreement and arrangements with all persons in respect of or related to the transaction with GOP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

The Seller/ Supplier accepts full responsibility and strict liability for making any false declaration not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right interest. Privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GOP under any law, contract or other instrument, be void ab initio at the option of GOP.

Notwithstanding any rights and remedies exercised by GOP in this regard, the Seller/ Supplier agrees to indemnify GOP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GOP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller/ Supplier as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GOP.

For & On Behalf of  
Seller/ Supplier





## OIL & GAS DEVELOPMENT COMPANY LTD

Oil & Gas Development Company Limited  
Kunnar LPG & Oil Field,  
C/o TCS Office Tando Jam, Hyderabad, Sind, Pakistan

Tel: +92-22-2789216  
Fax: +92-22-2761410  
Email: [kunnar\\_corrosion@ogdcl.com](mailto:kunnar_corrosion@ogdcl.com)  
Website: [www.ogdcl.com](http://www.ogdcl.com)  
GST No: 07-02-2802-001-55

LPO No : TE/05/KNR-PF/2021

ISSUED ON : \_\_\_\_\_

M/s \_\_\_\_\_

SUBJECT: LOCAL PURCHASE ORDER.

Dear Sir,

Ref your quotation dated \_\_\_\_\_ opened on \_\_\_\_\_ against our Press Tender/Tender Enquiry/Fax Enquiry # (TE/05/KNR-PF/2021) \_\_\_\_\_ dated \_\_\_\_\_ regarding procurement of \_\_\_\_\_.

We feel pleasure in placing an order on you for the supply of stores given below. Terms and Conditions of supply are noted below and on reverse.

A/C CODE: \_\_\_\_\_ INDENT No. \_\_\_\_\_ DT. \_\_\_\_\_ FOR: Kunnar LPG & Oil Field, Department of PF & Corrosion

Sr. #	Description	Qty	Unit	Index #	Unit Rate (PKR/Ltr)		Total PKR
					Excl of GST	Incl of GST	
	Demulsifier (Brand Name XXX)	4100	Ltr				

### TERMS & CONDITIONS:

- DELIVERY PLACE & PERIOD:** AT Kunnar LPG & Oil Field, tando Jam, Hyderabad WITHIN 56 AFTER ISSUANCE OF LPO.
- PAYMENT CLAUSE:** **100%** PAYMENT will be made AFTER 100% DELIVERY of Chemical on Site.
- PERFORMANCE BOND:** 10% PERFORMANCE BOND IN SHAPE OF BANK GUARANTEE AS PER **CLAUSE # 10.1** OF TENDER DOCUMENTS MUST BE SUBMITTED WITHIN **10DAYS**.
- INSPECTION:** .....

PLEASE ACKNOWLEDGE RECEIPT OF THIS ORDER IMMEDIATELY ACKNOWLEDGEMENT AND/OR PERFORMANCE, PARTIAL OR COMPLETE, OF THIS PURCHASE ORDER SHALL CONSTITUTE THE SUPPLIER/SELLER'S ACCEPTANCE OF ALL TERMS AND CONDITIONS OF THIS PURCHASE ORDER WITHOUT REGARD TO AND IN SUPERCESSION OF ANY AND ALL PREVIOUS CORRESPONDENCE/ DOCUMENTATION BETWEEN THE PARTIES.

for OIL & GAS DEVELOPMENT COMPANY LTD.

**GENERAL TERMS AND CONDITIONS**

1. **GENERAL:** These terms and conditions shall form an integral part of this Local Purchase Order and both the Supplier/Seller and the Purchaser shall be bound by all the provisions contained hereunder.
2. **DELIVERY:**
  - a. The material strictly according to specification must be delivered through Delivery Challan in triplicate at the place and within the time mentioned in this order (on reverse) by you at your own expenses {excluding a grace period of 10 (Ten) days for postal delivery of this Purchase Order}.
  - b. Time is of the essence of this order.
3. **EXTENSION IN SUPPLY PERIOD:** Supply period may be extended in exception cases provided that;
  - a. Force Majeure case is established by the Supplier.
4. **INSPECTION:** All items of this order will be subject to acceptance/rejection by the Inspection Committee/3<sup>rd</sup> Party Inspector (if required) or OGDCL rep, who will give its decision within 07 days of receipt of material. Rejected material shall be removed / replaced by the Supplier within 07 days from the date of receipt of letter/fax, issued by the Field Manager Kunnar Oil Field. The Supplier will be liable to pay storage charges @ ½ % of the cost of rejected material on every day basis if the same is not removed within 07 days. After 10 days the penalty will be charged at the rate of 5% per day with the supplier's maximum liability under this clause not to exceed 15% of the total value of the Purchase Order.
5. **PENALTY:** For failure to comply with Delivery Clause, penalty shall be imposed on the Supplier as under:
  - a. The penalty 1% of cost of entire order or such items as remain un-supplied for every day upto a maximum of 5% for 10 days exceeding the delivery period.
  - b. If the material is not supplied even after paying penalty for 10 (ten) consecutive days. OGDCL reserves the right to cancel the supply order and to obtain the required items from elsewhere at your risk and cost.
6. **DOCUMENTATION FOR PAYMENT:** Following documents must be provided after receipt of Local Purchase Order (LPO) and payment will be processed only after receipt of said certificates:
  - a. National Tax Number (NTN), General Sales Tax (GST) and Professional Tax Paid Certificates must be provided by the firm immediately after receipt of Local Purchase Order (LPO) and payment will be processed only after receipt of said certificates.
  - b. Commercial Invoice having NTN/CNIC Numbers
  - c. Sales Tax Invoice

- d. Professional Tax Paid Certificate
  - e. Copy of valid Tax Exemption Certificate (if any)
  - f. Delivery Challan
  - g. Annexure-C of FBR showing tax paid on account of this LPO
7. **You are encouraged to inform the M.D. and Head of Deptt(s) on the following addresses/ contacts, in case where any OGDCL employee asks for any type of favour whether monetary or in kind:**
- a. **Managing Director**  
**OGDCL House, Jinnah Avenue,**  
**Islamabad**  
**Tel: +92-51-9209701**  
**Fax: +92-51-9209708**
  - b. **IC PF & Corrosion**  
**Kunnar LPG & Oil Field,**  
**Tando Jam, Hyderabad**  
**Tel: +92-22-2789216**  
**Email:**  
[\*\*kunnar\\_corrosion@ogdcl.com\*\*](mailto:kunnar_corrosion@ogdcl.com)
8. **GOVERNING LAW:** This Local Purchase Order and any matter relating thereto shall be governed by the laws of Pakistan.
9. **WARRANTIES:** Supplier/Seller warrants that all goods, material, equipment or services furnished hereinabove will conform strictly to the Purchaser's specifications.
10. **TITLE:** Supplier/seller warrants that the goods, material, equipment shall be delivered free from any and all security interests, liens, encumbrances and claims of any nature.
11. **COMPLIANCE WITH LAWS:** Supplier/seller agrees to indemnify the Purchase for any loss, damage or cost suffered by the Purchaser as a consequence of the Supplier/seller's failure, deliberate or otherwise, to comply with any applicable laws, rules, regulations or orders/directives of any public sector entity and/or Government.
12. **ARBITRATION:** Any dispute, difference or question arising out of or in respect of this Purchase Order shall be settled by arbitration in accordance with the Arbitration Act, 1940.
13. Acknowledge receipt of this order immediately

**BANK GUARANTEE AS PERFORMANCE BOND**

**Guarantee #** \_\_\_\_\_

**Date of issue: -** \_\_\_\_\_

**Date of expiry:-** \_\_\_\_\_

**Amount: -** \_\_\_\_\_

**Oil & Gas Development Company Limited**

**Kunnar Oil Field,**

**C/o TCS Tando Jam, Hyderabad, Sindh-Pakistan**

In consideration of your issuance of Local Purchase Order # / / \_\_\_\_\_ dated \_\_\_\_\_ to M/s. \_\_\_\_\_ called supplier and in consideration for value received from supplier we (Please mention name of Bank) at the request of M/s. (Please mention name of supplier) hereby agree and undertake as:-

1. To make unconditional payments to you as called upon 10% of the value of the LPO (please mention amount of guarantee in 20 words and figures) mentioned in the said LPO on your return demands without further recourse, question or reference to supplier or any other person in the event of default, non-performance or non-fulfillment by supplier of his obligations, liabilities, responsibilities under the said LPO which you shall be the soul judge.
2. To accept return intimation from you as conclusive and sufficient evidence of existence if a default or breach as aforesaid on the part of supplier and to make payment accordingly within 03 (Three) days of receipt thereof .
3. To keep this guarantee in full force from the date hereof until 30 (Thirty) days from the date of delivery of last consignment of material at given destination as per LPO.
4. To keep 50% amount of this guarantee enforce from the date hereof until 12 months from the date of delivery of last consignment of the material of at given destination as per LPO.
5. That no grant of time or other indulgence to, amendment in the terms of LPO by agreement between the parties or imposition or agreement with LPO in respect of the performance of this obligations under the said agreement, with or without notice to us shall in any manner discharged or otherwise affect this guarantee and our liabilities and commitments their under.
6. This guarantee shall be binding on us and our successor's interest and shall be irrevocable.
7. This guarantee shall not be affected by any change in the constitutions of the Guarantor Bank or the supplier.

(BANKER)